

# **RFx Guidance**

How to respond to an RFx





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# Introduction

Basics

An RFx is a sourcing event that enables Roche Sourcing Managers to determine your capability to supply a product or a service and the price at which you can supply it.

The term RFx can refer to any of the following:

- 1. **Request for Information (RFI):** An RFI is sent to new or current suppliers to confirm their ability or willingness to fulfill the Roche organization's requirement
- 2. **Request for Proposal (RFP):** An RFP is sent to suppliers who are found capable of fulfilling the requirement. It asks for business proposals from the suppliers and may request for additional information regarding the product or service, or the processes followed by the supplier
- 3. **Request for Quotation (RFQ):** An RFQ invites qualifying suppliers to bid for the requirement and provide price quotes

# 2. Login



### **Login** How to login into myBuy

### Click here to access myBuy

- 1. Enter your **myBuy user name** here
- 2. Afterwards, please enter your **Password** here
- 3. Then click on the Login button

	<b>SGEP</b>
1	Q. Username
-	Forgot Username?
2 —	Same Password
A COLUMN	Forgot Password?
3—	
	New to GEP SMART? Click Here to Register as a supplier
	SGEPINEXE · SGEPISMART · SGEPICLICK

### 3. Access RFx



### Access RFx How to access the RFx

There are basically three ways for you as a supplier to access an RFx Event:

- 1. via the **myTasks** section
- 2. via the **Sourcing** section
- 3. via your Email Inbox

It is up to you which way you choose.



# Option #1: Access RFx via myTasks section

How to access the RFx

Whenever there is a new invitation for an event from a Roche Sourcing Manager, that new event is displayed in your **My Tasks** section of Workspace with status New.

The Event disappears from My Tasks section as soon as you submit the responses; event completes or decline participation.

- 1. After the successful login, you will be directly in the **myTasks** section. There you will have an overview of all your pending tasks
- 2. To see the RFx, click on the **RFx button**
- 3. Please click on the event name to access the RFx

Roch		Catalog Sourcing Contract	Buy Sell Supply Chain Collaboration		Search Q	а; Ц	9 EA
《 G Home	1	ACTION PENDING (2) FOLLOW UP (0)					
My Tasks	[	RFX 2					
+ Create		Event Name	Event Number	Event Type	Author	Created On	
di da	3	Show and Tell	002599-Nov2021	RFP	9GEPCHBSSMC1 Sourcing Manager & Contr	11/18/2021	
Profile		Supplier Perspective Demo	002553-Nov2021	RFP	9GEPCHBSSM01 Roche Sourcing Manager	11/12/2021	
III My Clients			Rows Per Page:	10 v 1-20f2 < >			



# **Option #2: Access RFx via Sourcing section**

How to access the RFx

- 1. To access the RFx via the sourcing section, first click on the **Sourcing** tab in the upper left corner
- 2. Now you are able to see an overview of all current and past RFx events
- 3. Please click on the event name to access the RFx

				⊞ Manage Attributes 🛛
Event Name	1↓ Event Number	Created By	Created On	11 Last Modified On
Search	Search			
Show and Tell	002619-Nov2021		11/23/2021	11/23/2021
test	002617-Nov2021		11/23/2021	11/23/2021
test	002616-Nov2021		11/23/2021	11/23/2021
Supplier RFx	002610-Nov2021		11/22/2021	11/22/2021
Supplier Perspective Demo	002611-Nov2021		11/22/2021	11/22/2021
Show and Tell	002599-Nov2021		11/18/2021	11/18/2021
Supplier Perspective Demo	002553-Nov2021		11/12/2021	11/12/2021
Supplier Perspective Demo	002542-Nov2021		11/10/2021	11/10/2021
Pharma EMEA Unicom	002321-Aug2021		08/16/2021	10/26/2021
Evaluation Demo 16.08	002320-Aug2021		08/16/2021	08/16/2021
t.		Deve Der Deer 10 - 1 - 10 01 62		



41 -6116

# Option #3: Access RFx via your Email Inbox

How to access the RFx

- Once the Roche Sourcing Manager has published the RFx Event and invited you to it, you will receive an Invitation Email
- 2. You can access the RFx event by using the link provided in the email (see screenshot right side)

		`	
Invitation to participate in event	>	(€	• 2
Mon, Sep 27,	3:32 AM 🕁	<del>(</del>	1
Hi You have been invited to participate in a sourcing event in commerce with F. Hoffman-La Roche and Genentech. Event name: Event start date/time: 27.09.2021 06:00:00 AM W. Europe Standard Time			
Event end date/time: 09.11.2021 05:59:00 AM W. Europe Standard Time Click here to access the sourcing event or copy-paste the following link in your browser window:			

**Basic Instructions:** 

0

If you do not have an account for the Roche myBuy solution (powered by GEP), click here to create a new account and register yourself with Roche Training.
 After you create the password, you can log into the Roche myBuy solution (powered by GEP) and select the event to participate.

3. Note that the time zone of the event is W. Europe Standard Time. You may be in a different time zone, and therefore, make sure you log on at the right time to avoid missing the event.

If you have any questions please contact us on support@gep.com or call our helpline number mentioned below. Our customer support team would help you to get started.

Best regards,



How to accept guidelines

On first access to the RFx page, you can see the **Guidelines Acceptance section** in the top (*this section is optional based on the configuration of the RFx, in most cases it will be there*). You are required to read the guidelines and other documents and accept them to gain access to the content sections in the RFx event (Remaining Guidelines, Questionnaires, Price Sheets, Attachments). You are free to review the other sections (Basic Details, Event Timelines, Buyer Contact Information, Team Members) before accepting the guidelines.

#### ✓ GUIDELINES PENDING ACCEPTANCE

() Accept the guidelines listed in this section in order to participate in the event.

Download all Guidelines

I Accept General Guidelines - (Test-HC) Consulting Specific Guidelines

I Accept General Guidelines -DRAFT - Supplier Guidelines - Introduction



Review & Download Guidelines

Of course, you can **review & download** the **Roche Guidelines** before acknowledging:

1. Simply click on the **guideline name** (highlighted in blue)

Roche	Catalog Sourcing	Contract Buy Se	ell Supply Chain Collabora	ation	
«	Supplier Perspective De	New			
습 Home	GUIDELINES PENDING A	✓ GUIDELINES P	ENDING ACCEPTANCE		
₽	BASIC DETAILS	<ol> <li>Accept the gu</li> </ol>	idelines listed in this section in or	der to participate in the event.	
My Tasks	EVENT TIMELINES		1		
+	BUYER CONTACT INFOR	I Accept General Guidelines -(Test-HC) Consulting Specific Guidelines			
Create	TEAM MEMBERS	I Accept Gener	al Guidelines -DRAFT - Supplier G	uidelines - Introduction	
이 비교 Supplier Profile		✓ BASIC DETAILS	5		
		Event Name Supplier Perspective	Demo		
		Event Description Supplier Perspectiv	e Demo of RFx.		
		Event Type Request for Proposa	Event Currency CHF	Event Overview 002294-Aug2021	
		Category*	Business Unit*	Region*	



Review & Download Guidelines

Should you wish to **download the Guideline**, you can do so by clicking on the **Download** button.

The Guideline will then be downloaded to your computer as a MS Word document.

If the guidelines include attachments, your download will result in a zip file format.

The zip file will then contain the attachment(s) (in the respective format) and the guideline in MS Word format.



The cost schedule presented must be as complete as possible, including baseline package costs, service rates, training costs, based on the RFP pricing sheet. Cost must be transparent and have to be separated into manpower and software / license costs. Roche is asking for a fixed price offer for all deliverables mentioned above. Please structure your proposal as a fixed price offer including a proposed payment schedule linked to the deliverables. Furthermore, both parties agree that if there is additional / unanticipated support needed this will be performed by vendor after confirmation by Roche using the aligned rate card. Therefore, we ask to fill out the rate card template to already align on the rates for any further activities with this project and to understand your estimations and calculations of your fixed price offer.

Please structure your offer according the work nackage see section. We would like to have the



How to accept guidelines

- 1. Please accept all guidelines, by clicking on the checkbox
- 2. Afterwards please click on the Accept Guidelines button





How to decline invitation

If you do not want to participate in the RFx event, you can **decline invitation**.

To decline invitation:

1. Click the **Decline Invitation** button

2. Click **Yes** on the following confirmation pop-up

Home	GUIDELINES PENDING A	GUIDELINES PENDING ACCE	PTANCE				
My	<	() Accept the guidelines listed in	this section in order to participate in the e	went,			Download all Guidelines
Taska	EVENTTIMELINES						
+	BUYER CONTACT INFOR	Accept General Guidelines -(1	(est-HC) Consulting Specific Guidelines				
Create	TEAM MEMBERS	I Accept General Guidelines -D	RAFT - Supplier Guidelines - Introduction				
alia Supplier Profile		V BASIC DETAILS		]			
ny Clents		Event Pascristion Supplet Poscristion Supplet Poscristion Request for Proposal Caregory* Lab Supplet (Y15020000)	Evers Currency CHF Business Unit* F. Holfmann-La Roche AG	Event Overview 0022284-Aug2021-Guidel Begion Not Applicable			
		✓ EVENT TIMELINES					C4 Gantt View
		Time Zone:India Standard Time(UTO	C+5:30)				
		Name		Start Date & Time	End Date & Time	Duration	
						CANCEL DECLINE INVITATION	ACCEPT GUIDELINES

### ? CONFIRMATION

Are you sure you want to decline the invitation for this event?





How to decline invitation

- 3. Please select an appropriate reason from the drop-down
- 4. You can mention your comments in the respective comments field
- 5. Click the solution to upload any attachments
- 6. Click Done
- 7. Click **OK** on the following success pop-up

#### Important Information:

If you click on **Decline Invitation**, you will no longer be able to participate in the event, unless the responsible Roche Sourcing Manager invites you to the event a second time.





Important Information

The status of your RFx will change to **Guidelines Acknowledged** after you accept the guidelines.

#### Important Information:

You now have access to all available RFx information (Basic Details, Event Timelines, Buyer Contact Information, Team Members, Guidelines, Questionnaires, Price Sheets).

However, you are not yet able to submit a response.



### 5. Confirm Participation



# **Confirm Participation**

How to confirm participation

Now, in order for you to be able to provide your response to the RFx, you must first agree to the following statement:

"My organization wishes to participate in this event"

If you would like to participate in this event, please follow these steps:

- 1. Please click on the **checkbox** at the bottom left
- 2. Afterwards click on the button Confirm Participation

This action will also notify the responsible Roche Sourcing Manager that you are participating in the RFx event and will now prepare your response.





# **Confirm Participation**

How to confirm participation

You will receive a **confirmation message** from the platform. This will confirm that your participation has been successfully registered.



Thank you for accepting the invitation to participate in this event.

In addition, the status of your RFx will change to **Participation Confirmed**.

Participation Confirmed

### 6. RFx



### 6.1 Basic Details



### **Basic Details** Basic Details Section

The **Basic Details** section displays the basic information regarding the RFx event such as the event name, event description, event type, event currency, event overview, category, business unit and region.

#### Important Information:

The **Event Currency** is defined by the responsible Roche Sourcing Manager. You cannot change it yourself.

The **Region field** is always not applicable due to system configuration.

Event Name		
Supplier Perspective Demo		
Event Description Supplier Perspective Dem	o of RFx.	
Event Type	Event Currency	Event Overview
Event Type Request for Proposal	Event Currency CHF	Event Overview 002294-Aug2021.
Event Type Request for Proposal Category*	Event Currency CHF Business Unit*	Event Overview 002294-Aug2021. Region*







# Event Timeline

The **Event Timeline** section displays the response timeline set by the responsible Roche Sourcing Manager.

The **Response Timeline** is the time frame within which you can respond to the RFx.



# **Event Timeline**

Overview

- 1. You can see your **Time Zone** defined in the myBuy platform
  - If necessary, you can set it correctly in your supplier profile
- 2. Here you can see the Name of the Timeline
- 3. This is where you can see when the **Response Timeline will start**
- 4. This field will show you the End date + Time of the Response Timeline
- 5. The Duration indicates the Response Time Frame within which responses can be submitted

V EVENT TIMELINES			⊃⊄ Gantt View
Time Zone:India Standard Time(UTC+5:30)			
2		4	5
Name	Start Date & Time	End Date & Time	Duration
Response Timeline	11/12/2021 5:30 PM	11/28/2021 4:29 AM	15d 10h 59m



### **Event Timeline** Important information

Important Information:

Normally the Response Timeline starts at the same time as the Publication Date of the RFx.

However, it is technically possible to publish the event when the response timeline only starts some time later.

#### Note:

Only when the **Response Timeline** is opened, you as a supplier can submit your response to the RFx.

On the RFx page, the **Timer Section**, in the upper right corner, depicts detailed information about event opening or closing, in days and time.





### **Event Timeline** Important information

#### Important to know:

If the responsible Roche Sourcing Manager has set multiple timelines, you will see them also in this section.

Any other timeline besides the **Response Timeline** is only an "informal timeline" - nevertheless it is recommended by Roche to follow these timelines as well.

Only the **Response Timeline is essential for you as a supplier** and triggers a technical blocking/unblocking of responses.

### 6.3 Buyer Contact Information



# Buyer Contact Information

In this section you can see all relevant Roche Contacts.

V	BUYER CON	TACT INFORMATION (1)			
	Name		Designation	Y Email Address	Contact Number
		Sourcing Manager & Contracting			





### **Team Member**

How to manage Team Member Contact Information

The **Team Members** section displays the representatives of your company that were invited to participate in the RFx by Roche Sourcing Manager.

Using Manage Contacts button you are able to add/remove or assign your company representatives, that should participate in the event.

TEAM MEMBERS			_		$\rightarrow$	
Name	\$	Viewer	I	Collaborator	Invitation Status	
20		$\checkmark$			Invited On 11/12/2021 8:41 PM	



### **Team Member**

How to manage Team Member Contact Information

In this section you can manage the contacts within your company.

Manage Contacts -	\$ Y0096-40		Q Sear	Add Ne	ew Contact
Name & Contact	User's Role		Updated By	Email Sent On	
AG	Primary Responder 🔹	Buyer		11/18/2021 9:18 PM 🖻	
Adrienn M	No Access 💌				
Dummy Contact					
	No Access 🗸				
Sebastian W	No Access 🗸				

CANCEL DONE



### **Team Member**

How to manage Team Member Contact Information

You can now view all current existing contacts that have already been defined for your company in myBuy. In addition, you can decide which contact should be assigned to which role/rights for this specific RFx.

Manage Contacts -	AG	Q. Searc	ch 🕀 Add New Contact
Name & Contact	User's Role	Updated By	Email Sent On
AG	Primary Responder 🗸	Buyer	11/12/2021 8:41 PM
Adrienn M	Primary Responder		1
Dummy Contact	Collaborator	•(	2
	Viewer	←(	3
Sebastian W	No Access	(	4


### **Team Member**

How to manage Team Member Contact Information

### You can assign the following roles:

#### 1. Primary Responder

The primary point of contact from Supplier Organization, ideally means the entire RFx response will be driven by this person. There can be only one Primary Responder.

#### 2. Collaborator

Team member having rights equivalent to Primary Responder. There can be multiple collaborators involved in an RFx event.

#### 3. Viewer

Team member having only view access to event.

#### 4. No Access

This contact person won't be able to access the event at all.





### **Team Member**

How to manage Team Member Contact Information

You also have the **possibility to add completely new contacts**. To do this, please click the **Add New Contact** button first:

Manage Contacts -	8 YOUNG 4G	Q. 560	Add New Contact
Name & Contact	User's Role	Updated By	Email Sent On
AG	Primary Responder 🗸	Buyer	11/12/2021 8:41 PM
Adrienn M	No Access		
Dummy Contact	No Access		
Sebastian W	No Access		





### **Team Member**

How to manage Team Member Contact Information

Please fill in all mandatory fields with the information about your new contact (marked with a red asterisk\*). Once you are done, click the **Done** button at the bottom right.

Important information: Adding a new contact does not require approval from Roche Sourcing Management.

Basic Details			
First Name*	Last Name*	Email ID*	
First Name	Last Name	Email ID	_
Roles and Responsibilities			
Designation	Default Role		
	Select 👻		
Contact Details			
Primary Business Phone Number	Secondary Business Phone Number	Mobile Number	
Fax			
Business Details			
Category	Business Regions		
	Business Regions		

Decignation	Default Polo			
Designation	Default Role			
	Select 👻			
Contact Details				
Primary Business Phone Number	Secondary Business	Phone Number	Mobile Number	
Fax				
Business Details				
Category	Business Regions			
	Business Regions	•		
Regional Settings				
Language	Time Zone			
English 👻	(UTC+05:30) Chennai	i, Kolkata, Mumbai, 🦷		



### 6.5 Guidelines



### **Guidelines** Important information

The Guidelines section includes the guidelines provided by the Roche Sourcing Manager that you need to follow while responding to an RFx. You can **access & download all guidelines**.

As you can see in the picture below, some of the guidelines don't require upfront acknowledgement and can be only seen when you have full access to contents of the event - e.g. second guideline in the picture.

$\sim$	✓ GUIDELINES (3)							
		Guideline Name	Guideline Type	Accepted By	Accepted On			
		(Test-HC) Consulting Specific Guide	General Guidelines		11/15/2021 2:02 PM			
		Consulting Services Guidelines	General Guidelines	-	-			
		DRAFT - Supplier Guidelines - Introd	General Guidelines		11/15/2021 2:02 PM			



Roche



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### Questionnaires Important information

You are now in the **Questionnaires** section.

The Questionnaires section enables you to answer questions added by the Roche Sourcing Manager.

Your response to the questions may determine your score when the RFx is evaluated.

How many questionnaires are available here depends on the RFx event and can therefore vary.

#### To answer a questionnaire, you can either

- 1. click on the name
- 2. or on the small pencil on the right side

$\vee$ QUESTIONNAIRES (2)				1 Upload All	Download All
Questionnaire Name Evaluation	Type Last Modified by	y Last Modified On	Questions	Response Completion %	Actions
Generic Questionnaire - Fina Technical	-	-	8	0.009	6
Technical specification	1	-	3	0.009	
	1			2	



Overview

You are now in the **Questionnaire**.

You should see the following areas:

- 1. Name: The name of the questionnaire
- 2. **Description**: The description of the questionnaire (if provided)
- 3. **Evaluation Type:** Informative (defines who on Roche side will provide scoring)
- 4. The actual Questionnaire part with all questions

Roch		Catalog Sourcing Contract Buy Sell Supply Chain Collaboration	Search	٩		Д	p:	9 EA
《 습	←	B RESPOND - GENERIC QUESTIONNAIRE	c.	📃 Logs	🕂 Upload	🕁 Dow	nload	√ Filters
Home :		Name Generic Questionnaire - Financial Risk Information						
Tasks + Create		Evaluation Type 3						
요 비율 upplier Profile	ľ	Q 1.* Upload In one zip file the last 3 years of audited/tax basis Balance Sheet and Income Statements. If your statements of financial condition such.	n are un-audited, please	e specify a	s			-0
曲 My		Add Attachment						
lients		<ul> <li>Your company nas an annuar report onnine, prease</li> <li>Your Response</li> </ul>						
		Q 3. * Please provide your Federal Tax Identification Number (EIN)						
	0%	, RESPONSE O COMPLETENESS			CANCEL	SAV	/E	DONE



Important information

Basically, there are different types of questions that require different types & ways of answers from you.

### The following are the most common types:

- 1. Attachment Only Question
- 2. Text Response Question
- 3. Text + Attachment Question
- 4. Drop Down Question
- 5. Checkbox Question
- 6. Date/Time Question

#### Important Information:

Each question marked with a **red asterisk\*** is **mandatory**.

myBuy will not accept any answer until all mandatory fields are answered.

- 🔛 R	ESPOND - GENERIC QUESTIONNAIRE	s ሰ Upload	Download	7 Filters
; Ъ	Evaluation Type Technical			
1 1	Q 1.* Upload In one zip file the last 3 years of audited/tax basis Balance Sheet and Income Statements. If your statements of financial condition are un-audited, please speci- such.	'y as		
/ ks	Add Attachment			
- ste	Q.2.* If your Company has an annual report online, please provide urt.			
	Your Response			
lier ile	Q 3. * Please provide your Federal Tax Identification Number (EIN)			
	Your Response			
nts	Q.4.* Please provide a copy of your Certificate of Liability insurance.			
	Add Attachment			
	Q 5.* What is considered your company's fiscal year end?	_	_	
	0% response completeness	CANCEL	SAVE	DONE



### **Questionnaires** Attachment Only Question

You can **upload one or more attachments** in response to an **Attachment Question** by clicking on the **Add Attachment** button.

Q 1.\* Upload In one zip file the last 3 years of audited/tax basis Balance Sheet and Income Statements. If your statements of financial condition are un-audited, please specify as such.



Attachments



CLOSE



Text Response Question

You may also be asked to answer in text form.

There are basically **3 different types of text answer questions**:

#### Free Form - Single line Text:

You can provide a one-line response.

The text response is limited to 100 characters.

### Free Form - Multiple line Text:

You can provide a response which exceeds one line.

The text response is limited to 4000 characters.

### Free Form - Rich Text:

You are able to provide a response with enriched text capabilities (formatting options) and no limit to the characters.

### Q 2. \* If your Company has an annual report online, please provide url.

-		
1	/our Response	
_		0/100



### **Questionnaires** Text + Attachment Question

You can also be asked for a **combination between Text Answer + Attachment**.

However, in this constellation the **attachment is optional** and therefore not mandatory.

### Q 6. \* Please provide a summary of any mergers and acquisitions over the past 5 years.

Your Response	
Add Attachment	



Drop Down Question

You may also be asked to select your answer from a Drop Down List.

Q 8.\* For this scope of services, payment terms are 60 days. Will you agree to comply to these payment terms for this scope of services?

Please Select	•
Yes	
No	



Checkbox Question

You may be asked to answer the question by **selecting checkboxes**.

Checkbox Questions allow you to select multiple answers for a question from the list of available options.





Date/Time Question

You may be asked to provide a **date and time** by selecting it from a calendar pop-up.





### Overview about all possible question types

The question types you saw in the previous slides are the most commonly used.

However, below you will find a table with all the other question types you could potentially see in a questionnaire:

Matrix of Text Fields	You will be asked to type your answer into each cell from a table with multiple rows and columns.
Matrix of Radio Buttons	From a table with multiple rows and columns, you will be asked to select your preferred answer by selecting the appropriate radio button.
Matrix of Checkboxes	You will be asked to select your desired answer from a table with several rows and columns by selecting the matching check boxes.
Matrix of Drop Down	You will be asked to select your desired answer from a drop down list in a table with several rows and columns.
Combination Matrix	You will be provided with a table with multiple rows and columns. The rows contain the criteria for which you need to provide your answer. The columns contain a combination of response options such as text boxes, radio buttons, check boxes and drop down lists.
Table Type	You will be provided with a table with columns containing a combination of different response options such as text boxes, radio buttons, check boxes and drop down lists. In this response type you will have the possibility to add additional rows if necessary.



Completion of Questionnaire

The **Completion Indicator** on the bottom left corner of the page indicates the completion status of your response in percentage (%):

Ų 3	. * Please provide your (EIN)	Federal Lax Identification Number			
	Test				
25%	RESPONSE COMPLETENESS	<b>←</b>	CANCEL	SAVE	DONE

#### Important Information:

• You may not reach the 100% progress, as the Completion Indicator takes the average progress of the mandatory as well as of the non-mandatory questions



Save & Cancel Questionnaire

### Important Information:

- 1. Click on the **SAVE** button at the bottom right to save your current progress within the Questionnaire. You will remain in this window after saving and you can continue working on the Questionnaire
- 2. If you click on the **CANCEL** button, all unsaved progress within the Questionnaire will be deleted
- 3. If you click on the **DONE** button, your current progress will also be saved, but you will be redirected back to the main page of the RFx





Not recommended: Responding to a Questionnaire Offline

You also have the option of **downloading the questionnaire in MS Excel format**. From the Questionnaire section, open the desired questionnaire in edit mode.

Click the **Download** icon on the top-right corner of the questionnaire.





Not recommended: Responding to a Questionnaire Offline

Before the Questionnaire will be downloaded to your computer in MS Excel format, you need to confirm the download by clicking on the **Download** button.





Not recommended: Responding to a Questionnaire Offline

### Important Information:

- 1. Text + Drop Down Questions can be answered by you in an MS Excel
- 2. **Questions that require attachments** as an answer cannot be answered in the MS Excel spreadsheet and must therefore be answered directly in the myBuy platform

	D	Е	F	G	Н	I J K I	L	۸
4	Questionnaire Description:							
5	SECTION NAME	QUESTION NUMBER	QUESTION TITLE	RESPONSE OPTIONS	RESPONSE TO QUESTION			
7	-	1	* Upload In one zip file the last 3 years of audited/tax basis Balance Sheet and Income Statements. If your statements of financial condition are un-audited, please specify as such.		This question type is not supported on the Excel file. Suppliers must provide response on application.			
8		2	* If your Company has an annual report online, please provide url.	-	Test	0 0		
9	-	3	* Please provide your Federal Tax Identification Number (EIN)	-	Test			
10	-	4	Please provide a copy of your Certificate of Liability insurance.		This question type is not supported on the Excel file. Suppliers must provide response on application.	- 2		
11	-	5	* What is considered your company's fiscal year end?	-				
12	-	6	<ul> <li>Please provide a summary of any mergers and acquisitions over the past 5 years.</li> </ul>	-				
13	-	7	* Research and Development spend in % of sales	-				
14	-	8	* For this scope of services, payment terms are 60 days. Will you agree to comply to these payment terms for this scope of services?	-				Ŧ
	Instructions	.Generic Questionn	aire - Finan 🛞		1		Þ	



Not recommended: Responding to a Questionnaire Offline

After you have provided all the answers in the MS Excel, save it.

By clicking on the **Upload** button, you can upload your MS Excel file back to the myBuy platform.





Not recommended: Responding to a Questionnaire Offline

You can upload your MS Excel file to the myBuy platform either by **Drag and Drop** or via the **Browse Function**.

#### Attachments

	Generic Questionnair.xlsx	
	Uploaded, 18.29KB	
CT3		
Drag and drop file here OR browse		
File size limit:10MB each   File limit: 1 Supported file formats: ()		





Not recommended: Responding to a Questionnaire Offline

You will be informed by the platform as soon as the upload of your Questionnaire MS Excel file has been successfully completed.

Important Information:

You need to refresh the page once, to view the response in myBuy.

Questionnaire import is in progress





### Price Sheets Important information

You are now in the Price Sheets section.

A price sheet includes a list of items specified by the Roche Sourcing Manager.

As a supplier, you can provide a quotation for the required items.

How many price sheets are available here depends on the RFx event and can therefore vary.

#### To answer a price sheet, you can either

- 1. click on the name
- 2. or on the small pencil on the right side





### Price Sheets Important information

You are now in the previously selected price sheet. The columns and rows in the price sheet are non-editable.

- By default, the intent to Bid field for each line item is set to Yes. This means you want to bid for the line item.
   Basically, you will have two options that you can select per line:
  - Yes: You want to provide an offer for this line item
  - No: You do not want to provide an offer for this line item
- 2. Each column that has a white background has to be filled in by you with specific information (*in this example, you would have to indicate the price per unit for the different line items*).

If the column title has an **asterisk**\*, this means this is a **mandatory column** for you to fill in.

If the column title does not have an asterisk\*, this is an optional column.

	RESPOND -	PRODUCTS	•								E1	logs [1] Upicad
Price	e Sheet Name iducts						Hide Des					
Prio	ce Sheet Description						.2					
-	former in ad based in some											
Unip									53	Unfreeze	Column Details	Show/Hide C
	A T	8 1	C T	0 V E	T F T	The second second						
1	Intent to Bid	*item Name	"them Number	"Volume "Unit	"Price Per Unit T	otal Price (CHF)						
2	Yes	Laptop	10001	20 PC : Piece		CHF 0.00						
3	Yes	Screen	10002	20 PC : Piece		CHF 0.00						
4	Yes	Mouse	10003	20 PC : Piece		CHF 0.00						
5	Yes	Keyboard	10004	20 PC : Piece		CHF 0.00						
6	Yes	Server	10005	1 PC : Piece		CHF 0.00						
7	Yes	Firewall	10006	1 PC : Piece		CHF 0.00						
8	Yes	Printer	10007	2 PC : Piece		CHF 0.00						
9	Yes	Patch Cable	10008	200 M : Meter		CHF 0.00						
10						CHF 0.00						



Save Price Sheet

Once you have completed the Price Sheet, simply click on the **Done** button at the bottom right to **submit the Price Sheet**.





Not recommended: Downloading a Price Sheet

You also have the option of downloading the price sheet in MS Excel format:

- 1. In the Price sheet section, open the required Price sheet in Edit mode
- 2. Click the **Download** icon on the top-right corner of the Price sheet





Not recommended: Downloading a Price Sheet

Before the Price Sheet will be downloaded to your computer in MS Excel format, you need to confirm the download by clicking on the **Download** button.

## () INFORMATION

The file 002553-Nov2021 - Pricesheet.xlsx is available for download.

⚠ File(s) contains sensitive information. Please ensure they are downloaded in a secured system.





Not recommended: Downloading a Price Sheet

You cannot add, edit or delete columns and rows in the downloaded MS Excel Price Sheet.

The first tab of the MS Excel Price Sheet contains a detailed instruction on how to fill in this Price Sheet.

Price Sheet Name:	Products										
Price Sheet Type:	Materials										
Description:											
Column Type :	Drop Down	Text	Text		Numeric		Drop Down		Currency		Computed
Column Name:	*Intent to Bi 👻	*Item name 💌	*Item number		*Volume	*	*Unit	¥	*Price per unit(CHF)	-	Total price(CHF
	Yes	Laptop	10001			20	PC : Piece				CHF 0.0
	Yes	Screen	10002			20	PC : Piece				CHF 0.0
	Yes	Mouse	10003			20	PC : Piece				CHF 0.0
	Yes	Keyboard	10004			20	PC : Piece				CHF 0.00
	Yes	Server	10005			1	PC : Piece				CHF 0.0
	Yes	Firewall	10006			1	PC : Piece				CHF 0.0
	Yes	Printer	10007			2	PC : Piece				CHF 0.0

002553-Nov2021 - Supplier Perspective Demo

#### NSTRUCTIONS

#### **Updating a Price Sheet**

Enter your bids for each line item in the cells. Select "No" in the "Intent to Bid" column, if you <u>do not</u> wish to bid for a particular item.

#### Note

Ensure that the column data is as per the defined column type. Data in the uploaded file will overwrite any existing data on the application.

#### LEGEND

Editable column. You may add data for these columns.

Read-only column. Values in this column will not be considered when importing the price sheet.

Computation column. Values in this column will not be considered when importing the price sheet.

\* Mandatory column. Data must be added for these columns.



Not recommended: Downloading a Price Sheet

Once you have responded to the Price Sheet in the MS Excel, click the **Upload** icon on the top-right corner to upload your response.

Prio Pro Pric	e Sheet Name ducts e Sheet Description					Price Sheet Type Materials						Hide D
Disp	laying 8 of total 8 row	8							5 N 1 N 1 N	Unfreeze	Column Details	: 🔛 Show/Hide Col
1	A T	B Y	C T	D T	E *1 Init	Price Der Unit	G Total Price (CHE)					
2	Yes		10001	2	0 PC : Piece	Thee Fer Onic	CHE 0.00					
3	Yes	Screen	10002	2	0 PC : Piece		CHF 0.00					
4	Yes	Mouse	10003	2	0 PC : Piece		CHF 0.00					
5	Yes	Keyboard	10004	2	D PC : Piece		CHF 0.00					
6	Yes	Server	10005		1 PC : Piece		CHF 0.00					
7	Yes	Firewall	10006		1 PC : Piece		CHF 0.00					
8	Yes	Printer	10007		2 PC : Piece		CHF 0.00					
9	Yes	Patch Cable	10008	20	D M : Meter		CHF 0.00					
10		r					CHF 0.00					
F	froducts Si	strvices				-					_	_



Not recommended: Downloading a Price Sheet

You can upload your Excel file to the myBuy platform either by **Drag and Drop** or via the **Browse Function**.

#### Attachments







Not recommended: Downloading a Price Sheet

You need to **refresh the page once**, to view the response of the platform. **Click Yes** to see the implemented Price Sheet.



Upload request is completed. Refresh screen now to view the updated details?





Not recommended: Downloading a Price Sheet

You will now see that your MS Excel Price Sheet has been successfully migrated to myBuy.





Copy & Paste from MS Excel to myBuy Price Sheet

It is also possible to copy values from your MS Excel spreadsheets using **CTRL + C** and paste them directly into the myBuy Price Sheet using **CTRL + V**.

Price Sheet Name:	Products																			
Price Sheet Type:	Materials																			
Description:																				
Column Type :	Drop Down	Text	Text	Numeric	Drop Down	Currency	Computed													
Column Name:	*Intent to Bic 🗸	*item name	<ul> <li>*Item number</li> </ul>	✓ *Volume	✓ *Unit	*Price per unit(CHF)	▼ Total price(CHF ▼													
	Yes	Laptop	10001		20 PC : Piece	CHF 20	.00 CHF 400.00													
	Yes	Mouse	10002		20 PC : Piece	CHE 1	00 CHF 780.00													
	Yes	Keyboard	10004		20 PC : Piece	CHF 43	.00 CHF 860.00													
	Yes	Server	10005		1 PC : Piece	CHF 23	.00 CHF 23.00													
	Yes	Firewall	10006		1 PC : Piece	CHF 43	.00 CHF 435.00			1			-		-		-	_		
	Yes	Printer Patala Cabla	10007		2 PC : Piece	CHF 12	.00 CHF 246.00		A	T	вт	C T	D	- T -	E	T	F	T	G	T
								3 4 5 6	Yes Yes Yes Yes		Screen Mouse Keyboard Server	10002 10003 10004 10005		20 20 20 1	PC : Piece PC : Piece PC : Piece PC : Piece		сн сн сн	F 39.00 F 12.00 F 43.00 F 23.00	CHI CHI CHI	- 780.00 - 240.00 - 860.00 - F 23.00
								7	Yes	×	Firewall	10006		1	PC : Piece		CHF	435.00	CH	- 435.00
								8	Yes	v	Printer	10007		2	PC : Piece		CHF	123.00	CH	- 246.00
								9	Yes	V	Patch Cable	10008		200	M : Meter		CH	F 23.00	CHF	4,600.00
								F	Products	Serv	vices									






#### Attachments Important Information

The Attachments section displays all the attachments and support documents added by the Roche Sourcing Manager.

The attachments added by the Roche Sourcing Manager are displayed under the Buyer tab.

You can also add your own attachments.

The attachments added by you are displayed under the Supplier tab.

✓ SUPPLIER ATTACHMENTS		
	(F)	
	Drop files to Upload or browse	
	File size limit: 2000MB each   File limit: 5   Supported file formats: ①	
	7800.00mm.0	

Roche



Introduction

Using the **Group Discussion Forum**, you can view and take part in various discussion topics that are created by the Roche Sourcing Manager, as well as create your own topics.

The **Group Discussion Forum** becomes active only after the event is published and you have confirmed participation.

#### Important Information:

Any topics that you create are visible only to the Roche Sourcing Manager.



Open Discussion Forum

To open the discussion forum, click the 💷 Discussion Forum icon, displayed next to the event timer.



#### Important Information:

Only those team members who are invited to participate in the RFx event can view the icon.



Overview

The group discussion topic is displayed.

By default, the first topic, which is created by the application, has the same name as the RFx event.





How to initiate a discussion in the RFx event

1. To create a **Discussion**, click the Create  $\bigoplus$  create icon within the Discussion Forum





How to initiate a discussion in the RFx event

#### 2. Then click on **Create Discussion**

Roch	Catalog Sourcing Contract	Buy Sell Supply Chain Collaboration Search Q	Д 🕫 🖲 <b>ел</b>
«	←	ND TELL 4	Create Topic
습 Home	V 002599-Nov2021 Default   Total Posts: 0	002599-Nov2021 (Default) SUPPLIER MEMBERS	Create Discussion
My Tasks	V 002599-Nov2021 Default   Total Posts: 0	✓g 9GEPCHBSSMC1 Sourcing Manager & Contracting created this discussion on 11/18/2021 09:17 PM	
+ Create			
요 Supplier Profile			
) My Clients		2	
		ố - B I 및 5   II II E 호 호 프 ■ ∞ · · · Schriftant - Große - · X	
			POST



How to initiate a discussion in the RFx event

- 3. Type the **Discussion Name** and **select the Topic** to associate with the discussion
- 4. Select the members who should be part of the discussion
- 5. Click Save





How to create a topic in the RFx event

1. To create a **Topic**, click the Create create icon

Roch	Catalog Sourcing Contract	Buy Sell Supply Chain Collaboration Search Q	
«	←	ND TELL	← Refresh 🕁 Download 🕀 Create
습 Home	V 002599-Nov2021 Default   Total Posts: 0	002599-Nov2021 (Default) SUPPLIER MEMBERS	0
My Tasks	V 002599-Nov2021 Default   Total Posts: 0	✓	
+ Create			0
の 単語 Supplier Profile			
En My Clients			
		桚· B I U S   := := 는 호 프 트   · · · · · · · · · · · · · · · · · ·	
		9a	POST



How to create a topic in the RFx event

2. Then click on **Create Topic** 





How to create a topic in the RFx event

3. Enter the **Topic name** and click **Save** 

Roch	Catalog Sourcing Contract	Buy Sell Supply Chain Collaboration	? EA
«		ND TELL CRefresh Download	d 🕀 Create
fin Home	V 002599-Nov2021 Default   Total Posts: 0	002599-Nov2021 (Default) Of a	Edit
My Tasks	O02599-Nov2021 Default   Total Posts: 0	✓ ■ 9GEPCHBSSMC1 Sourcing Manager & Contracting created this discussion on 11/18/2021 09:17 PM	
+ Create		Add New Topic	
の 留出 Supplier Profile		0/100	
III My Clients		CANCEL SAVE	
		等・  B J U S   二 二 主 主 三   ● □ □   田   Schriftant -   Größe -   X	
		9 <u>1</u>	POST



How to chat

- 1. Enter your **message/comment** in the space provided. You can use the **classic text editing options** if necessary
- 2. Of course, you can also **add attachments** to the conversation
- 3. To submit your message/comment, click on the **Post** button





Important Information

Important Information:

When you reply to a Roche Sourcing Manager's message,

only the Roche Sourcing Manager and his or her team members can view the reply.

Other suppliers cannot view it!

In an internal discussion, all team members can view a posted message.



Action Menu

In a group discussion, you can also take the following actions:

Field	Description
C Edit	Edit the name of the discussion.
C Refresh	Refresh the page.
Download	Download the group discussion.

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Decline Invitation

Even if you have agreed to participate in the RFx event, you have the option to **decline the invitation**.

1. Click the Actions icon on the top-right corner of the RFx event and then click **Decline Invitation** 



- 2. Click Yes on the following confirmation pop-up
- 3. Click Ok on the Success pop-up



Downloading Event Summary

The **Download Summary** option under the Actions menu helps you download a consolidated zip file containing the summary of the event, guidelines, price sheets, and questionnaires.

#### To download the event summary:

1. Click the Actions i icon on the top-right corner of the event page and then click **Download Summary** from the options



The event then gets downloaded into a zip file that contains the guidelines, price sheets, questionnaires, and the event summary.



Change Ownership

1. If you want to **transfer the Primary Responder** role to another contact within your organisation, click the **Change Ownership** button

Response closing in	
15d 7h 41m 18s	💭 Discussion Forum
	Decline Invitation
	Download Summary
	Change Ownership
	Download Discussions
	Unload and Download Log

Now you can assign the Primary Responder role to one of your contacts within your organisation.
Important Information: There can be only one Primary Respondent.

CANCEL

DONE

Manage Contacts -			arch 🕀 Add New Contact
Name & Contact	User's Role	Updated By	Email Sent On
AG	Primary Responder 🔹	Buyer	11/22/2021 1:31 PM
Adrienn M	No Access 👻		
Dummy Contact	No Access 👻		
Sebastian W	No Access 👻		



Download Discussions

1. You have the option of **downloading your discussions** in the form of an MS Excel spreadsheet to your computer

Response closing in 15d 7h 51m 18s	💭 Discussion Forum
	Decline Invitation
	Download Summary
	Change Ownership
	Download Discussions
	Upload and Download Log

2. You will be asked whether you want to download the pure conversations or the attachments too





Download Discussions

3. Confirm the download by clicking on the **Download** button



4. The discussion will now be downloaded to your computer in form of MS Excel





Viewing Upload/Download Logs

#### You can view logs of all the uploaded/downloaded files.

All the files that you upload/download from the Questionnaires or Price sheet section, for the RFx event are displayed, thus saving your time to navigate to various section to fetch the file.

#### To view the log:

Click the income and then click Upload and Download Log icon on the upper-right corner of the RFx event page.



#### The following **Download Log page** will be displayed:

← 1	Upload and Download Log(	6)					<b>∀</b> Filter
() India	a Standard Time (UTC+5:30)						
() File	(s) contains sensitive information. Please	ensure they are downloaded in a sec	ured system.				
	Action	File Status	File Requested On \$	File Created On ©	Document Name	Error Log	
≏	Price Sheet Upload	Complete	11/16/2021 11:18:24 PM	11/16/2021 11:18:26 PM			
₫.	Price Sheet Download	Complete	11/16/2021 10:50:37 PM	11/16/2021 10:50:39 PM			
≙	Questionnaire Upload	Complete	11/15/2021 10:46:55 PM	11/15/2021 10:48:57 PM			
¢2	Questionnaire Download	Complete	11/15/2021 10:42:45 PM	11/15/2021 10:42:46 PM			
¥	Questionnaire Download	Complete	11/15/2021 10:37:03 PM	11/15/2021 10:37:04 PM			
¥	Guideline Download	Complete	11/12/2021 9:24:42 PM	11/12/2021 9:24:43 PM			

## 9. Submit Response

Roche



### Submit Response How to submit your Response

After viewing all the required details on the RFx and responding to the questionnaires and price sheets, as applicable, you can submit your responses to the Roche Sourcing Manager.

1. Click the **Submit Response** button on the bottom right corner of the RFx page to submit your response

Roch	Catalog Sourcing	Contract Buy Sell Supply Ch	nain Collaboration			Search Q		¢3:	0 <b>EA</b>
«	Supplier Perspective De	Participation Confirmed				Response closing in 4d 10h 19m 54s	(🗊 Discussi	on Forum	
Home	BASIC DETAILS	✓ BASIC DETAILS							
2	EVENT TIMELINES	Event Name		1					
Tasks	BUYER CONTACT INFOR	Supplier Perspective Demo							
+	TEAM MEMBERS	Event Description Supplier Perspective Demo of RFx.							
Create	GUIDELINES	Event Type	Event Currency	Event Overview					
∰a Supplier	QUESTIONNAIRES	Request for Proposal	CHF	002294-Aug2021-Guidel					
Profile	PRICE SHEETS	Category* Consulting Services (Y35000000)	Business Unit* Werk Pharma Basel	Region* Not Applicable					
lh Mv	SUPPLIER ATTACHMENTS								
Chemis		Time Zone:India Standard Time(UTC+1	5:30)		0				
		Name		Start Date & Time	End Date a fime	Duration			
		Response Timeline		11/12/2021 5:30 PM	11/28/2021 4:29 AM	15d 10h 59m			
		✓ BUYER CONTACT INFORMATION	DN (1)						
		Name		Designation	T Email Address	Conta	ct Number		
	Validate	-				CAN	ICEL SUBN	11T RESPO	INSE



## Submit Response

How to submit your Response

2. Click Yes on the confirmation pop-up



3. Once the response is submitted, the status of the event changes to **Response Submitted** 



### **10. Withdraw Response**

Roche



### Withdraw Response

How to withdraw your submitted response

You can **withdraw your submitted responses** in a sourcing event, for revision or correction.

The revised responses can then be resubmitted until the Response timeline is active.

#### To withdraw responses:

1. Click the **Withdraw Responses** button at the bottom-right corner of the desired RFx event







# Withdraw Response How to withdraw your submitted response

#### 3. Mention the reason or comment of withdrawing your response in the field provided

Comments	
I want to modify my response.	
29/400	9 <u>0</u>

#### Click Post 4.



## Withdraw Response

How to withdraw your submitted response

#### Important Information:

You can also upload an attachment by clicking the attachment icon.



#### Once you have withdrawn your responses, you can modify it as required and resubmit it again.

For the resubmit you have to provide a comment.

The recommendation from Roche would be to indicate in your comment exactly what changes you have made compared to the original RFx (before you withdrew it).

### Doing now what patients need next