



Roche

YTD September 2016 sales

Basel, 20 October 2016



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- 2 legislative and regulatory developments and economic conditions;
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- 4 fluctuations in currency exchange rates and general financial market conditions;
- 5 uncertainties in the discovery, development or marketing of new products or new uses of existing products, including without limitation negative results of clinical trials or research projects, unexpected side-effects of pipeline or marketed products;
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- 7 interruptions in production;
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Group Severin Schwan Chief Executive Officer



YTD Sept 2016: Highlights



Growth Sales • Group sales +4%¹ driven by HER2 (+9%), CD20 (+4%), and Immunology franchises (+12%), new launches, and Professional Diagnostics (+9%) Good growth¹ in all regions **Portfolio progress Q3** Oncology Cancer immunotherapy: Tecentrig launched in bladder cancer (US), sales off to a good start, approved in lung cancer (US) with broad label Tecentrig in 2/3L NSCLC: OAK data with survival benefit (ESMO) Alecensa: 1st line ALK - BTD granted (US) Perjeta: APHINITY read out expected in Q1 2017 Hematology • Emicizumab (ACE 910): Ph III in patients without FVIII inhibitors trial started Neuroscience OCREVUS: Filings accepted in EU and US; PDUFA date Dec 28, 2016 Immunology Actemra: Ph III in giant cell arteritis met primary end point - BTD granted Lucentis: Priority Review for myopic choroidal neovascularization granted (US) **Diagnostics** Successful launch of cobas e 801, high throughput immunodiagnostics analyser



YTD Sept 2016: Good sales growth in both divisions

	2016	2015	Change in %	
	CHFbn	CHFbn	CHF	CER
Pharmaceuticals Division	29.1	27.7	5	4
Diagnostics Division	8.4	7.8	7	7
Roche Group	37.5	35.5	6	4





Q3 2016: Sales growth for fifth consecutive year

10%





YTD Sept 2016: Good sales growth in International, US and Europe





Continued leadership in innovation *Launches at historical high*



5 NME launches in a year



Roche significantly advancing patient care *Recognition for innovation 2013-present*

	Breakthrough Therapy
4	Breakthrough Therapy Designations

Rank	Company	#
1	Roche	14
2	Novartis	11
3	BMS	10
4	Merck	9
5	AbbVie	7
6	Pfizer	7

Year	Molecule
	Actemra (Giant cell arteritis)
	Alecensa (1L ALK+ NSCLC)
2016	Ocrevus (PPMS)
	Venclexta (AML)
	Venclexta + Rituxan (R/R CLL)
	Actemra (Systemic sclerosis)
2015	Tecentriq (NSCLC)
	Venclexta (R/R CLL 17p del)
	Emicizumab/ACE 910 (Hemophilia A)
	Esbriet (IPF)
2014	Lucentis (Diabetic retinopathy)
	Tecentriq (Bladder)
0010	Alecensa (2L ALK+ NSCLC)
2013	Gazyva (1L CLL)

Q3 2016: Pipeline / launch activities on track





Outcome studies are event-driven: timelines may change. Standard approval timelines of 1 year assumed.

Tecentriq in 2L+ non-small cell lung cancer Survival benefit regardless of PD-L1 status



Barlesi et al. ESMO 2016; ^a Stratified HR; HR=hazard ratio: ITT=intention-to-treat

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Core EPS growth¹

Ahead of sales growth

Low to mid-single digit

Dividend outlook

Group sales growth¹

Further increase dividend in Swiss francs

2016 outlook





Pharmaceuticals Division *Daniel O'Day CEO Roche Pharmaceuticals*





YTD Sept 2016 sales

Innovation

Outlook



YTD Sept 2016: Pharma sales

Strong growth in US, Europe and International

	2016	2015	Change in %	
	CHFm	CHFm	CHF	CER
Pharmaceuticals Division	29,140	27,690	5	4
United States	13,850	13,047	6	3
Europe	6,916	6,476	7	5
Japan	2,690	2,341	15	0
International	5,684	5,826	-2	4



YTD Sept 2016: Strong performance with increasing contribution from new launches



YTD Sept 2016: Oncology with +4% growth



YoY CER growth

CER=Constant Exchange Rates; BTD=breakthrough therapy designation YTD Sep 2016 Oncology sales: CHF 18.6bn; CER growth +4%

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HER2 franchise: Growth driven by Perjeta and Herceptin



YoY CER growth

HER2 franchise Q3 2016

- Perjeta (+24%): Strong demand due to neoadjuvant and mBC uptake in the EU
- Herceptin (+5%): Strong volume momentum in the EU due to longer treatment duration
- Kadcyla (+5%): Growth driven by International and Japan

Outlook 2016

- Herceptin: Further SC conversion
- Perjeta: Further increasing penetration
- APHINITY (adj BC) expected in Q1 2017

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Avastin: Growth in International





Avastin Q3 2016

- International (+18%): growth driven by China (1L lung) and LATAM
- EU (-1%): Strong growth in Germany, UK delistings in certain indications
- US (-9%): Softness in niche areas, 340b impact
- Japan (-6%): Impacted by -10.9% mandatory price cut in April

Outlook 2016

- Continued uptake in ovarian and cervical
- Mesothelioma: Filing underway



Immunology: Franchise approaching CHF 8bn sales annualised



Immunology Q3 2016

Xolair (+13%)

- Allergic asthma & chronic idiopathic urticaria driving growth
- Paediatrics US approval in asthma

Actemra (+15%)

- Increasing 1L monotherapy leadership
- 2nd BTD granted after positive Ph3 results in giant cell arteritis

MabThera/Rituxan (+4%)

 Continues to grow in rheumatoid arthritis and vasculitis (GPA and MPA)



Esbriet: Growth driven by moderate and severe patients



Esbriet Q3 2016 US (+38%)

 Growth driven by continued penetration into moderate and severe patient segments, first entries into mild segment

EU (+33%)

- Increasing differentiation due to strengthened label including the pooled 1 year mortality data
- Market leadership in EU5 maintained

Outlook 2016

Targeting mild and moderate patient segments



Q3 2016 sales

Innovation

Outlook



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	Tecentriq (Bladder)
0010	Alecensa (2L ALK+ NSCLC)
2013	Gazyva (1L CLL)

Tecentriq approved in 2L+ NSCLC *OAK data with OS benefit in all-comers*



				n OS, <u>mo</u>
TECENTRIQ			Tecentriq	Docetaxel
atezolizumab INTECTION FOR INTRAVENUIS USE 1200 mg	Subgroup (% of enrolle	d patients)	<u>n = 425</u>	<u>n = 425</u>
	TC3 or IC3 (16%)	0.41	20.5	8.9
	TC2/3 or IC2/3 (31%)	0.67	16.3	10.8
Phase III OAK study design	TC1/2/3 or IC1/2/3ª (5	5%) 0.74	15.7	10.3
	TC0 and IC0 (45%)	0.75	12.6	8.9
All comers 75 mg/m2 IV Q3w				
2/3L NSCLC - OS	III.ª.	0.73 ————————————————————————————————————	13.8	9.6
n=850	·			
	0.2		2	
	Hazard Ratio ^a			
		In favor of Tecentriq	In favor of docetaxel	
 Approved for all-comers, only aPD-L1 	in 2L+ NSCLC			

- First CIT agent efficacious irrespective of PD-L1 status including low/no PD-L1 expression
- Showed efficacy in important sub-groups such as never smokers, patients with brain metastases
- · Active in squamous and non-squamous

Tecentriq in 2L+ NSCLC *Survival benefit regardless of PD-L1 status*



TC1/2/3 or IC1/2/3 (55% of patients)



uezonizumia) 241 230 215 207 199 190 176 165 150 145 159 153 151 124 119 115 111 104 96 66 71 47 57 26 19 10 3 1 Docetaxel 222 200 185 172 161 148 136 124 116 105 96 89 81 74 72 65 62 59 55 51 41 28 18 15 8 3 1



Non-squamous (74% of patients)

TC0 and IC0 (45% of patients)



tezolizumab 180 173 163 152 139 132 125 112 106 100 93 88 86 81 79 73 64 59 59 53 45 27 17 13 9 5 1 Docetaxel 199 187 177 161 147 135 124 110 101 89 82 79 70 66 60 58 54 45 43 39 29 23 19 13 8 3 2



Barlesi et al. ESMO 2016; ^a Stratified HR; HR=hazard ratio; TC=tumor cells; IC=tumor-infiltrating immune cells; Minimum follow up=19 months

CIT development program by tumor type

Solid tumors

Solid tumors

Tecentriq		Ph1
Tecentriq	±chemo ±Avastin	Ph1
Tecentriq	+Cotellic	Ph1
aOX40	±Tecentriq	Ph1
aCEA/CD3 TCB	±Tecentriq	Ph1
IDOi	±Tecentriq	Ph1
emactuzumab	±Tecentriq	Ph1
aCEA-IL2v FP	±Tecentriq	Ph1
aFAP-IL2v FP		Ph1
aCD40	±Tecentriq	Ph1
emactuzumab	±aCD40	Ph1
aCD40	+vanucizumab	Ph1
Tecentriq	+vanucizumab	Ph1
aTIGIT	±Tecentriq	Ph1
Tecentriq	+daratumumab*	Ph1
Tecentriq	+IFN or ipilimumab*	Ph1
Tecentriq	+A2Ai (CPI-444)*	Ph1
Tecentriq	+varlilumab*	Ph1
Tecentriq	+CXCR4 (BL8040)*	Ph1
Tecentriq	+mRNA vaccines*	Ph1
Colon		
Tecentriq +	+Cotellic (3L+)	Ph3
Tecentriq +	Cotellic+Avastin (2L+)	Ph1
Tecentriq +	+T-VEC*	Ph1
Ovarian		
Tecentriq +	rucaparib*	Ph1

Lung (NSCLC & SCL	C)
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Tecentriq	(2L/3L)	-
Tecentriq	(1L Dx+)	Ph3
Tecentriq	+chemo (3x 1L trials)	Ph3
Tecentriq	+chemo±Avastin (1L)	Ph3
Tecentriq	(adjuvant)	Ph3
Tecentriq	+Tarceva or Alecensa	Ph1
Tecentriq	+chemo (SCLC)	Ph3
Tecentriq	+epacadostat*	Ph1

Bladder

Tecentriq (2L+ UBC)	-
Tecentriq + BCG (NMIBC)	Ph1
Tecentriq (2L+ UBC)	Ph3
Tecentriq (Dx+ adjuvant MIBC)	Ph3
Tecentriq + chemo (1L mUC)	Ph3

Hematological tumors

Tecentriq	±lenalidomide ±daratumumab*	(R/R MM)	Ph1
Tecentriq	±azacitidine	(MDS)	Ph1
Tecentriq	+Gazyva/Rituxan +tazemetostat*	(R/R FL and DLBCL)	Ph1
Tecentriq	+Gazyva/Rituxan+polatuzumab	(R/R FL and DLBCL)	Ph2
Tecentriq	+Gazyva/Rituxan+lenalidomide	(R/R FL and DLBCL)	Ph1
Tecentriq	+Gazyva/Rituxan+bendamustine/CHOP	(1L FL and DLBCL)	Ph1
aCD20/CD3 TCB 1			Ph1
Tecentriq	+CD19 CAR-T (KTE-C19)*	(refractory aNHL)	Ph1
Tecentriq	+guadecitabine*	AML	Ph1
Tecentriq	+CXCR4 (BL8040)*	AML	Ph1

Breast (TNBC & HER2+)

		-		
1	Tecentriq	+chemo (TNBC)	Ph3	
13	Tecentriq	+Kadcyla or Herceptin+ Perjeta (HER2+)	⁺ Ph1	
13	Tecentriq	+Kadcyla (HER2+ 2L)	Ph2	
13 13	Tecentriq	+T-VEC*	Ph1	
1 3 11	Tecentriq	+entinostat*	Ph2	
13	RCC			
11	Tecentriq	±Avastin	Ph2	
	Tecentriq	+Avastin	Ph3	
	Sarcom	a		
1	Tecentriq	+NY-ESO-1 (CMB305)*	Ph2	
3 3	Melanoma			
3	Tecentriq	+Zelboraf±Cotellic	Ph1	
umuma	b*	(R/R MM)	Ph1	
		(MDS)	Ph1	
zemetos	tat*	(R/R FL and DLBCL)	Ph1	
atuzumab		(R/R FL and DLBCL)	Ph2	
alidomide		(R/R FL and DLBCL)	Ph1	
ndamustine/CHOP		(1L FL and DLBCL)	Ph1	
	une/ChOP	(
	une/ChOP		Ph1	
19)*	une/Chop	(refractory aNHL)	Ph1 Ph1	





Cancer immunotherapy: 10 NMEs with near-term monotherapy and combination read-outs*

NME** / Combinations	2016	2017
aCEA/CD3 TCB		→
aCEA/CD3 TCB + Tecentriq		→
aOX40		
aOX40 + Tecentriq		
emactuzumab + Tecentriq		
aCD40 + Tecentriq		➡
aCEA-IL2v FP + Tecentriq		➡
vanucizumab+ Tecentriq		
aFAP-IL2v FP		
<i>IDOi</i> + Tecentriq		
aCD40 + vanucizumab		
aCD40 + emactuzumab		
aCD20/CD3 TCB 1		
<i>TIGIT</i> + Tecentriq		

** NMEs: aCD40; aOX40; aFAP-IL2v FP; aCEA-IL2v FP; vanucizumab (aAng2/VEGF); aCEA/CD3 TCB; aCD20/CD3 TCB 1; emactuzumab (aCSF-1R); IDOi (NewLink); aTIGIT

OCREVUS: First drug active in both RMS & PPMS *Strong share of voice at ECTRIMS*

OPERA I & II (RMS) ORATORIO (PPMS) No evidence of disease activity (NEDA) No evidence of progression (NEP) Ocrelizumab (n=461) 100 Placebo (n=230) 33% b 72% a **(%)** 90 90 of patients with Weeks 24–96 (% Proportion of patients with NEDA during Weeks 0–24 (%) 0 0 0 0 0 0 0 0 0 0 improvement improvement 47% increase in vs IFN β-1a 80 vs IFN β-1a 72.2 proportion of p<0.0001 p<0.0001 70 60.8 patients 60 reaching NEP 45.7 NEP NEP 50 41.9 with ocrelizumab Proportion of the second secon 42.7% 29.1% Relative risk (95%CI): 1.47 (1.17, 1.84), p=0.0006 0 IFN B-1a Ocrelizumab IFN B-1a Ocrelizumab Time -63.0% 68.6% 44 µg 600 mg 44 µg 600 mg (n=706) (n=779) (n=786) (n=745) 38.7 % 51.0% Weeks 24-96 Weeks 0-24 71.3% 82.2%

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- New endpoint analysis focusing on disease progression as treatment goal
- Regulatory review by FDA/EMA for both RMS and PPMS on-going; PDUFA date: Dec 28th

RMS=relapsing forms of multiple sclerosis (MS) which includes patients with RRMS and SPMS with superimposed relapses; RRMS=relapsing-remitting MS; SPMS=secondary progressive MS; PPMS=primary progressive MS; Giovannoni G. *et al*, presented at ECTRIMS 2016; Montalban X. *et al*, presented at ECTRIMS 2016



Emicizumab in hemophilia A Long term follow-on data presented at WFH





- Two year follow-on data confirm efficacy and safety profile
- Additional Phase III studies in non-inhibitors and paediatrics have started
- Phase III Inhibitor results expected in Q4

Nogami K. *et al*, presented at WFH 2016 ; ABR=annual bleeding rate; OLE=open label extension; *1 patient discontinued administration due to mild injection site erythema; **1 patient did not participate in the extension study since prior treatment was sufficiently efficacious **30**



Q3 2016 sales

Innovation

Outlook



2016 onwards: Significant launch activities



ASH 2016 61 abstracts, 1 plenary and 21 orals*



Gazyva

- Gazyva: P3 (GALLIUM) in 1L FL; Plenary session
- Gazyva+bendamustine: P3 (GADOLIN) in R/R FL (OS update); Oral
- Gazyva: P3 (GOYA) in 1L DLBCL; Oral

Polatuzumab vedotin

- Pola+Gazyva: P2 (*ROMULUS*) in R/R FL/DLBCL
- Pola+Gazyva+CHP: P1 in 1L DLBCL
- Pola+Rituxan+CHP: P1/2 in 1L DLBCL
- **Pola+Gazyva/Rituxan+bendamustine:** P1/2 in R/R FL/DLBCL

MabThera SC

• MabThera SC: P3 (SABRINA) pivotal study in FL (PFS update); Oral

Venclexta**

- Venclexta+Rituxan+bendamustine: P2 (CONTRALTO) in R/R FL
- Venclexta+LDAC: P1/2 in 1L unfit AML; Oral

ASH: Roche analyst briefing on Monday, Dec 5th (6PM)

* As of Oct 10th; ** Venclexta in collaboration with AbbVie; Gazyva in collaboration with Biogen; FL (iNHL)=follicular lymphoma; DLBCL (aNHL)=diffuse large B-cell lymphoma; CLL=chronic lymphoid leukemia; SC=subcutaneous

2016: Key late-stage news flow



	Compound	Indication	Milestone	
Regulatory	Gazyva	Rituxan-refractory iNHL	US/EU approval	\checkmark
	Venclexta	R/R CLL with 17p deletion	US approval	\checkmark
	OCREVUS	RMS/PPMS	US/EU filing	\checkmark
	Tecentriq	Bladder cancer	US approval	\checkmark
	Tecentriq	2/3L NSCLC (all-comers)	US approval	\checkmark
	Alecensa	2L ALK+ NSCLC	EU CHMP opinion	
	lebrikizumab	Severe asthma	Ph III LAVOLTA I/II	×
	Tecentriq	2/3L NSCLC	Ph III OAK	\checkmark
	Gazyva	1L aNHL	Ph III GOYA	×
Phase III readouts*	Gazyva	1L FL (iNHL)	Ph III GALLIUM	\checkmark
	Perjeta + Herceptin	Adjuvant HER2+ BC	Ph III APHINITY	Q1 2017
	Actemra	Giant cell arteritis	Ph III GiACTA	\checkmark
	Alecensa	1L ALK+ NSCLC	Ph III ALEX	early 2017
	lebrikizumab	Atopic dermatitis	Ph II TREBLE, ARBAN	✓
Phase II readouts*	Tecentriq	Bladder cancer	Ph II IMvigor210 (1L)	\checkmark
	Tecentriq + Avastin	1L Renal cancer	Ph II IMmotion150	
	Venclexta + Rituxan	R/R FL (iNHL)	Ph II CONTRALTO	
	Venclexta + Rituxan/Gazyva	1L aNHL	Ph II CAVALLI	\checkmark

* Outcome studies are event driven, timelines may change



Diagnostics Division *Roland Diggelmann CEO Roche Diagnostics*





YTD Sept 2016: Diagnostics Division sales *Strong growth driven by clinical diagnostics*

	2016	2015 Change in ^Q		in %
	CHFm	CHFm	CHF	CER
Diagnostics Division	8,365	7,835	7	7
Professional Diagnostics	4,884	4,487	9	9
Diabetes Care	1,484	1,533	-3	-2
Molecular Diagnostics	1,345	1,248	8	7
Tissue Diagnostics	652	567	15	13


YTD Sept 2016: Diagnostics regional sales *Growth driven by all regions*



+21% growth in E7 countries²

¹ Europe, Middle East and Africa; ² Brazil, China, India, Mexico, Russia, South Korea, Turkey All growth rates at Constant Exchange Rates



YTD Sept 2016: Diagnostics highlights *Growth driven by immunodiagnostic products*



YoY CER growth

¹ Underlying growth of Molecular Diagnostics excluding sequencing business: +2% CER=Constant Exchange Rates; EMEA=Europe, Middle East and Africa



The connected core laboratory *Launch of next generation immunoassay analyser cobas e 801*



- Latest addition to the cobas 8000 family
- Dedicated to high throughput laboratories
- Modularity and expansion potential
- Over 100 instruments delivered 3 months after launch



Meeting the molecular testing needs *Expanding virology solutions*



Growth drivers

- Increased HCV testing due to new treatment options
- Increased HBV testing driven by APAC
- Increased HIV testing due to Global Access
 Program in Sub-Saharan Africa
- Only CE marked and FDA approved CMV virology test
- Increased HPV testing driven by FDA approval for primary screening

* In Development

HBV: hepatitis B virus; HCV GT: hepatitis C virus genotyping; CMV: cytomegalovirus; HPV: human papillomavirus



Rapid Zika assay development in 2016 *Fast response and broadest solution*





cobas[®] Influenza A/B & RSV* test approved *Point of care lab quality PCR results in ~20 min*



- Full test menu of Strep A, Influenza A/B and Influenza A/B & RSV*
- Plans to extend menu in MRSA and C. difficile
- Manufacturing process ramped up

Key launches 2016



	Area	Product	Market
	Central Laboratory	cobas $8000 < e 801 >$ - high throughput immunochemistry analyzer cobas c 513 - high throughput dedicated HbA1c analyzer	EU ✔ US
Instruments /	Point of Care	CoaguChek INRange (Zenith) – modified analyzer for intuitive self testing with full blue tooth connectivity	EU 🗸
Devices	Sequencing	Roche SMRT Sequencer – single molecule sequencer for clinical research (in collaboration with Pacific Biosciences)	WW
	Diabetes Care	Accu-Chek Guide – next-generation blood glucose monitoring system Accu-Chek Insight CGM – new high-performance continuous glucose monitoring system	EU ✔ EU
	Virology	cobas 6800/8800 HIV Qual – early Infant Diagnosis and Confirmatory HIV Test	EU
	HPV / Microbiology	cobas 6800/8800 CT/NG – fully automated solution for screening and diagnosis of Chlamydia trachomatis and Neisseria gonorrhoeae in symptomatic & asymptomatic patients	EU
Tests / Assays	Point of Care	cobas Liat Influenza A/B plus RSV (CLIA) – automated multiplex real time RT-PCR assay for qualitative detection and discrimination of Influenza A virus, Influenza B virus and respiratory syncytial virus (RSV)	US✔
	Sequencing	ctDNA oncology panels – liquid biopsy for circulating tumor DNA for cancer therapy selection	US
	Companion Diagnostics	PD-L1 (SP142) for Bladder Cancer* – complementary diagnostic for Tecentriq PD-L1 (SP142) for NSCLC* – complementary diagnostic for Tecentriq	US ✔ US ✔



Finance

Alan Hippe Chief Financial Officer



Q3 2016: Highlights



Sales

• Good underlying sales growth in all regions and both divisions

Currency impact

• Positive impact from USD, JPY and EUR currencies partly offset by Latin America



Exchange rate impact on sales growth *Positive impact from USD, JPY and EUR*



Low currency impact expected in 2016



CHF / EUR



Assuming the 30 September 2016 exchange rates remain stable until end of 2016, 2016 impact is expected to be (%p):

	Q1	HY	Sep YTD	FY
Sales	1	1	2	1
Core operating profit		2		0
Core EPS		2		2

47

Roche

2016 outlook

Dividend outlook

Core EPS growth¹

Group sales growth¹

Further increase dividend in Swiss francs

Low to mid-single digit

Ahead of sales growth

Roch



Pipeline summary

Marketed products additional indications

Global Development late-stage trials

pRED (Roche Pharma Research & Early Development)

gRED (Genentech Research & Early Development)

Roche Group YTD Sept 2016 sales

Diagnostics

Foreign exchange rate information



Changes to the development pipeline *Q3 2016 update*

New to Phase I	New to Phase II	New to Phase III	New to Registration
2 Als: RG7421 Cotellic+Tecentriq+Avastin – CRC 2L/3L RG7446 Tecentriq + radium 223 - mCRPC	2 NMEs transitioned from Ph1 : RG6149 ST2 MAb – asthma RG7845 BTK inh – autoimmune diseases 1 AI: RG3502 Kadcyla + Tecentriq – Her2+ 2L mBC	2 Als: RG6013 emicizumab – hemophilia A, pediatric patients with FVIII inhibitors RG6013 emicizumab – hemophilia A, adults and adolescents without FVIIII inhibitors	1 AI: RG3645 Lucentis - myopic CNV
Removed from Phase I	Removed from Phase II	Removed from Phase III	Removed from Registration
<u>4 NMEs:</u> RG7775 MDM2 (4) IV prodrug – AML RG4929 – glaucoma RG7842 ERK inh + Cotellic – solid tumors RG7944 therapeutic vaccine – HBV	<u>1 NME:</u> RG7795 TLR7 agonist – HBV		

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Roche Group development pipeline

Phase I (39 NMEs+25 Als)

RG6016	LSD1 inh AML
RG6047	SERD (2) ER+(HER2-neg) mBC
RG6058	TIGIT ± Tecentriq solid tumors
RG6061	HIF1 alpha LNA solid tumors
RG6078	IDO inh solid tumors
RG6078	IDO inh+Tecentriq solid tumors
RG6146	BET inh solid and heme tumors
RG7155	emactuzumab+Tecentriq solid tumors
RG7155	emactuzumab+CD40 iMAb s. tumors
RG7159	Gazyva multiple combos heme indications
RG7304	Raf /MEK dual inh solid tumors
RG7386	FAP-DR5 biMAb solid tumors
RG7421	Cotellic+Tecentriq+Avastin CRC 2L/3L
RG7446	Tecentriq solid tumors
RG7446	Tecentriq+Zelboraf±Cotellic melanoma
RG7446	Tecentriq±Avastin±chemo HCC-GC-PaC
RG7446	Tecentriq±Avastin±chemo s. tumors
RG7446	Tecentriq+Cotellic solid tumors
RG7446	Tecentriq+ipi/IFN solid tumors
RG7446	Tecentriq+Tarceva/Alecensa NSCLC
RG7446	Tecentriq-Gazyva lymphoma
RG7446	Tecentriq±lenalidomide±daratumumab MM
RG7446	Tecentriq+K/HP HER2+BC
RG7446	Tecentriq NMIBC
RG7446	Tecentriq+HMA MDS
RG7446	Tecentriq+radium 223 mCRPC
RG7461	FAP IL2v FP solid tumors
RG7601	Venclexta heme indications
RG7601	Venclexta + Gazyva CLL
RG7601	Venclexta+Cotellic/idasanutlin AML
RG7741	ChK1 inh solid tumors, lymphoma
RG7802	CEACD3 TCB± Tecentriq solid tumors
RG7813	*CEA IL2v FP+Tecentriq solid tumors
RG7828	CD20/CD3 biMAb heme tumors
RG7841	Ly6E ADC solid tumors
RG7876	CD40 iMAb+Tecentriq solid tumors
RG7876	CD40 iMAb+vanucizumab solid tumors
RG7882	ADC ovarian ca

7888 OX40 MAb solid tumors	RG7888
7888 OX40 MAb + Tecentriq solid tumors	RG7888
7986 ADC r/r NHL	RG7986
3616Erivedge+EsbrietIPF	RG3616
3616Erivedge+ruxolitinibmyelofibrosis	RG3616
6069 - fibrosis	RG6069
6125 Cadherin-11 MAb RA	RG6125
7159 obinutuzumab renal transplant	RG7159
7880 IL-22Fc inflammatory diseases	RG7880
7990 - asthma	RG7990
6080 DBO β-lactamase inh bact. infections	RG6080
7834 - HBV	RG7834
7861 S. aureus TAC infectious diseases	RG7861
7992 FGFR1/KLB MAb metabolic diseases	RG7992
6000 - ALS	RG6000
6029 Nav1.7 inh (2) pain	RG6029
6100Tau MAbAlzheimer's disease	RG6100
7203 PDE10A inh schizophrenia	RG7203
7800 SMN2 splicer spinal muscular atrophy	RG7800
7893 Nav1.7 inh pain	RG7893
7906 - psychiatric disorders	RG7906
7916 SMN2 splicer(2) spinal muscular atrophy	RG7916
7935 a-synuclein MAb Parkinson's Disease	RG7935
NIS ASO Huntington's Disease	IONIS
HU PTH1 recep. ago hypoparathyroidism	CHU
HU - hyperphosphatemia	CHU



New Molecular Entity (NME) Additional Indication (AI)

Oncology Immunology Infectious Diseases CardioMetabolism Neuroscience Ophthalmology Other

Phase II (19 NMEs+12 Als)

RG3502	Kadcyla HER2+ NSCLC
RG3502	Kadcyla + Tecentriq Her2+ 2L mBC
RG6046	SERD ER+(HER2-neg) BC
RG7221	vanucizumab mCRC
RG7421	Cotellic+paclitaxel TNBC
RG7440	ipatasertib solid tumors
RG7596	polatuzumab vedotin heme tumors
RG7601	Venclexta DLBCL
RG7601	Venclexta + Rituxan FL rel/ref
RG7604	taselisib NSCLC sq 2L
RG7604	taselisib+letrozole (HER2-) BC neoadj
RG7686	codrituzumab liver cancer
RG3637	lebrikizumab +/- Esbriet IPF
RG3637	lebrikizumab atopic dermatitis
RG3637	lebrikizumab COPD
RG6149	ST2 MAb asthma
RG7159	obinutuzumab lupus nephritis
RG7625	Cat-S antag autoimmune diseases
RG7845	BTK inh autoimmune diseases
CHU**	nemolizumab (IL-31R) atopic dermatitis
CHU	nemolizumab (IL-31R) pruritus dialysis pts
PRO	VAP-1 inh inflammatory disease
RG6152	CAP endonuclease inh influenza
RG7227	danoprevir HCV
RG7745	Flu A MAb influenza A
CHU	URAT1 inh gout
RG1662	basmisanil cognitive disorders
RG6083	olesoxime spinal muscular atrophy
RG7314	V1 receptor antag autism
RG3645	ranibizumab PDS wAMD
RG7716	VEGF-ANG2 biMAb wAMD, DME

RG-No	Roche/Genentech managed
CHU	Chugai managed
ONIS	IONIS managed
PRO	Proximagen managed

*NN: cergutuzumab amunaleukin **outlicensed to Galderma and Maruho

Status as of October 20, 2016

F



Roche Group development pipeline

Phase III (8 NMEs + 31 Als)

RG4351	Avastin glioblastoma 1L
RG435	Avastin mesothelioma
RG1273	Perjeta+Herceptin HER2+ BC adj
RG1273	Perjeta+Herceptin HER2+gastric ca 1L
RG3502	Kadcyla HER2+ BC adj
RG3502	Kadcyla+Perjeta HER2+ BC adj
RG6013	emicizumab hemophilia A FVIII inhibitors
RG6013	emicizumab pediatric hemophilia A FVIII inh
RG6013	emicizumab hemophilia A without FVIII inh
RG7159	Gazyva follicular lymphoma 1L
RG7204	Zelboraf melanoma adj
RG7388	idasanutlin AML
RG7421	Cotellic + Tecentriq CRC 3L
RG7446	Tecentriq+Abraxane NSCLC non-sq. 1L
RG7446	Tecentriq+chemo+Avastin NSCLC non-sq.1L
RG7446	Tecentriq+chemo+pemetrexed NSCLC non-sq.1L
RG7446	Tecentriq+Abraxane NSCLC sq. 1L
RG7446	Tecentriq Dx+ NSCLC sq. & non sq. 1L
RG7446	Tecentriq NSCLC adj
RG7446	Tecentriq+Abraxane TNBC
RG7446	Tecentriq+Avastin RCC
RG7446	Tecentriq muscle inv. bladder ca adj
RG7446	Tecentriq±chemo mUC 1L
RG7446	Tecentriq+chemo extens. stage SCLC 1L
RG7601	Venclexta+Rituxan CLL rel/refract
RG7601	Venclexta+Gazyva CLL 1L
RG7601	Venclexta+bortezomib MM
RG7604	taselisib+fulvestrantPIK3CAmut ER+(HER2-)mBC
RG7853	Alecensa ALK+ NSCLC 1L

RG105	MabThera	pemphigus vulgaris
RG1569	Actemra	giant cell arteritis
RG1569	Actemra	systemic sclerosis
RG7413	etrolizumab	ulcerative colitis
RG7413	etrolizumab	Crohn's disease
CHU	Actemra	large-vessel vasculitis
RG1450	gantenerumab	Alzheimer's
RG6168	IL-6R Mab (SA2	37) neuromyelitis optica
RG7412	crenezumab	Alzheimer's
RG7417	lampalizumab	geographic atrophy

Registration (3 NMEs + 4 Als)

RG105 ²	MabThera S	C CLL
RG435 ³	Avastin	rel. ovarian ca. Pt-sensitive
RG7446 ⁴	Tecentriq	mUC 2L
RG7446 ⁵	Tecentriq	NSCLC 2L+
RG7853 ⁶	Alecensa	ALK+ NSCLC 2L
RG1594	OCREVUS®	PPMS & RMS
RG3645 ¹	Lucentis	myopic CNV

US only

1

- 2 Approved in EU Filing US pending
- 3 EU chemo backbone extension filing pending
- 4 Phase 3 ongoing Approved in US
- 5 Approved in US
- 6 Approved in US and Japan



NME submissions and their additional indications *Projects currently in phase 2 and 3*



Unless stated otherwise, submissions are planned to occur in US and EU

 \checkmark indicates a submission which has occurred with regulatory action pending ; *approved in US

Status as of October 20, 2016

Roche



Submissions of additional indications for existing products *Projects currently in phase 2 and 3*



✓ indicates submission to health authorities has occurred

- 1 Approved in US
- 2 Approved in EU

Unless stated otherwise, submissions are planned to occur in US and EU.

 Oncology
 Neuroscience

 Immunology
 Ophthalmology

 Infectious Diseases
 Other

 CardioMetabolism
 NME



Major granted and pending approvals 2016



Roche Group Development pipeline *Combinations*



RG6058	TIGIT ± Tecentrig solid tumors
RG6078	IDO inh+Tecentrig solid tumors
RG7155	emactuzumab+Tecentrig solid tumors
RG7155	emactuzumab+CD40 iMAb s. tumors
RG7159	Gazyva multiple combos heme indications
RG7421	Cotellic+Tecentriq+Avastin CRC 2L/3L
RG7446	Tecentriq+Zelboraf±Cotellic melonama
RG7446	Tecentriq±Avastin±chemo HCC-GC-PaC
RG7446	Tecentriq±Avastin±chemo s. tumors
RG7446	Tecentriq+Cotellic solid tumors
RG7446	Tecentriq+ipi/IFN solid tumors
RG7446	Tecentriq+Tarceva/Alecensa NSCLC
RG7446	Tecentriq-Gazyva lymphoma
RG7446	Tecentriq±lenalidomide±daratumumab MM
RG7446	Tecentriq+K/HP HER2+ BC
RG7446	Tecentriq+HMA MDS
RG7446	Tecentriq +radium 223 mCRPC
RG7601	Venclexta + Gazyva CLL
RG7601	Venclexta+Cotellic/idasanutlin AML
RG7802	CEACD3 TCB±Tecentriq solid tumors
RG7828	*CEA IL2v FP+Tecentriq solid tumors
RG7876	CD40 iMAb+Tecentriq solid tumors
RG7876	CD40 iMAb+vanucizumab solid tumors
RG7888	OX40 MAb + Tecentriq solid tumors
RG3616	Erivedge+Esbriet IPF
RG3616	Erivedge+ruxolitinib myelofibrosis

Phase II

(5 Als)

RG3502	Kadcyla + Tecentriq	Her2+ 2L mBC
RG7421	Cotellic+paclitaxel	TNBC
RG7601	Venclexta + Rituxan	FL rel/ref
RG7604	taselisib+letrozole ((HER2-) BC neoadj
RG3637	lebrikizumab +/- Est	oriet IPF

Phase III (1 NME + 15 Als)

RG1273	Perjeta+Herceptin HER2+ BC adj
RG1273	Perjeta+Herceptin HER2+gastric ca 1L
RG3502	Kadcyla + Perjeta HER2+ BC adj
RG7421	Cotellic + Tecentriq CRC 3L
RG7446	Tecentriq+Abraxane NSCLC non-sq.1L
RG7446	Tecentriq+chemo+Avastin NSCLC non-sq.1L
RG7446	Tecentriq+chemo+pemetrexed NSCLC non-sq.1L
RG7446	Tecentriq+Abraxane NSCLC sq. 1L
RG7446	Tecentriq+Abraxane TNBC
RG7446	Tecentriq+Avastin RCC
RG7446	Tecentriq±chemo mUC 1L
RG7446	Tecentriq+chemo extens. stage SCLC 1L
RG7601	Venclexta+Rituxan CLL rel/refract
RG7601	Venclexta+Gazyva CLL 1L
RG7601	Venclexta+bortezomib MM
RG7604	taselisib+fulvestrantPIK3CAmut ER+(HER2-)mBC



*INN: cergutuzumab amunaleukin



Cancer immunotherapy pipeline overview

Roche

Phase I

(9 NMEs + 28 Als)

RG6058	TIGIT+Tecentrig	solid tumors
RG6078	IDO inh	solid tumors
RG6078	IDO inh+Tecentriq	solid tumors
	emactuzumab+Tecentriq	solid tumors
RG7155	emactuzumab+CD40 iMA	
RG7155		
RG7421	Cotellic+Tecentriq+Avast	
RG7446	Tecentriq	solid tumors
RG7446	Tecentriq+Zelboraf±Cotellic	
RG7446		HCC-GC-PaC
RG7446	Tecentriq±Avastin±chemo	
RG7446	Tecentriq+Cotellic	solid tumors
RG7446	Tecentriq+ipi/IFN	solid tumors
RG7446	Tecentriq+Tarceva/Alece	
RG7446	Tecentriq+Gazyva	lymphoma
RG7446	Tecentriq±lenalidomide±darat	
RG7446	Tecentriq+K/HP	HER2+ BC
RG7446	Tecentriq	NMIBC
RG7446	Tecentriq+HMA	MDS
RG7446	Tecentriq +radium 223	mCRPC
RG7461	FAP IL2v FP	solid tumors
RG7802	CEACD3 TCB± Tecentriq	solid tumors
RG7828	*CEA IL2v FP+Tecentriq	solid tumors
RG7828	CD20/CD3 biMAb	heme tumors
RG7876	CD40 iMAb+Tecentriq	solid tumors
RG7876	CD40 iMAb+vanucizumal	o solid tumors
RG7888	OX40 MAb	solid tumors
RG7888	OX40 MAb + Tecentriq	solid tumors
*INCY	Tecentriq+IDO inh	solid tumors
*CLDX	Tecentriq+varlilumab	s. tumors
*CRVS	Tecentriq+CPI-4444	s. tumors
*KITE	Tecentriq+KTE-019	r/r DLBCL
*AMGN	Tecentriq+talimogene lahe	rp TNBC, CRC
*JNJ	Tecentriq \pm daratumumab	s. tumors
*CLVS	Tecentriq+rucaparib	ovarian ca
Epizyme	Tecentrig+tazemetostat	r/r DLBCL
Astex 1	Tecentriq+guadecitabine	AML
BioLine Rx		1L & s. tumors

Phase II (3 Als)

RG3502	Kadcyla + Tecentriq	Her2+ 2L mBC
IMDZ	Tecentriq+NY-ESO-1 so	ft tissue sarcoma
SNDX	Tecentriq+entinostat	TNBC

Phase III (12 Als)

RG7421	Cotellic + Tecentriq CRC 3L
RG7446	Tecentriq+chemo NSCLC non-sq. 1L
RG7446	Tecentriq+chemo+Avastin NSCLC non-sq.1L
RG7446	Tecentriq+chemo+pemetrexed NSCLC non-sq.1L
RG7446	Tecentriq+chemo NSCLC sq. 1L
RG7446	Tecentriq Dx+ NSCLC sq. & non sq. 1L
RG7446	Tecentriq NSCLC adj
RG7446	Tecentriq+Abraxane TNBC
RG7446	Tecentriq+Avastin RCC
RG7446	Tecentriq muscle inv. bladder ca adj
RG7446	Tecentriq±chemo mUC 1L
RG7446	Tecentriq+chemo extens. stage SCLC 1L

Registration

(1 NME + 1 AI)

RG7446 ²	Tecentriq	mUC 2L
RG7446 ³	Tecentriq	NSCLC 2L+

- 1 FPI expected Q4 2016
- 2 Phase 3 ongoing Approved in US
- 3 Approved in US



Oncology

RG-No Roche Genentech managed



Pipeline summary

Marketed products additional indications

Global Development late-stage trials

pRED (Roche Pharma Research & Early Development)

gRED (Genentech Research & Early Development)

Roche Group YTD Sept 2016 sales

Diagnostics

Foreign exchange rate information



Alecensa (alectinib, RG7853, AF802)

New CNS-active inhibitor of anaplastic lymphoma kinase

Indication	Treatment-naïve ALK-positive advanced non-small cell lung cancer (NSCLC)	ALK-positive advanced NSCLC in ALK inhibitor-naïve patients who are chemotherapy-naïve or have received one previous line of chemotherapy	ALK-positive crizotinib-naïve advanced NSCLC
Phase/study	Phase III ALEX	Phase III J-ALEX/Japic CTI-132316 Japanese study	Phase I/II AF-001JP Japanese study
# of patients	N=286	N=207	N=70
Design	 ARM A: Alecensa 600mg BID ARM A: crizotinib 250mg BID 	 ARM A: Alecensa 300mg BID ARM A: crizotinib 250mg BID 	 Part 1: Dose escalation monotherapy Part 2: Monotherapy, dose selected based on the results of Part 1
Primary endpoint	 Progression-free survival 	 Progression-free survival 	Phase I: Determination of recommended dosePhase II: Safety and efficacy
Status	 Recruitment completed Q3 2015 Data expected in 2017 	 Primary analysis positive Data presented at ASCO 2016 Breakthrough therapy designation granted by US FDA Q3 2016 	 Results published in Lancet Oncology 2013 Jun;14(7):590-8 Approved in Japan July 2014



Alecensa (alectinib, RG7853, AF802)

New CNS-active inhibitor of anaplastic lymphoma kinase

Indication	ALK-positive advanced NSCLC after progression on crizotinib treatment	ALK-positive advanced NSCLC after progression on crizotinib treatment	
Phase/study	Phase I/IIPhase I/IIAF-002JG/NP28761ACCALIA/NP28673US studyGlobal study		
# of patients	Phase I: N=36 Phase II: N=85	N=130	
Design	 Part 1: Dose escalation monotherapy Part 2: Monotherapy, dose selected based on the results of Part 1 	 Part 1: Dose escalation monotherapy Part 2: Monotherapy, dose selected based on the results of Part 1 	
Primary endpoint	 Phase I: Determination of recommended dose Phase II: Safety and efficacy 	 Phase I: Determination of recommended dose Phase II: Safety and efficacy 	
Status	 Phase I data presented at ECC 2013 Phase I full cohort, including CNS data, published in <i>Lancet Oncology</i> 2014, Sept.15(10):1119-28 Phase II FPI Q3 2013 Primary analysis positive Q1 2015 Data presented at ASCO 2015 Updated data presented at WCLC 2015 	 Phase II FPI Q3 2013 Primary analysis positive Q4 2014 Updated analysis in Q1 2015 Data presented at ASCO 2015 Updated data presented at ECC 2015 Updated data presented at ESMO 2016 	
	 Filed Q2 (US) and Q3 (EU) 2015 Priority review granted by FDA Q3 2015 Breakthrough therapy designation granted by US FDA June 2013 Approved in US Q4 2015 		

In collaboration with Chugai

ECC=European Cancer Congress; ASCO=American Society of Clinical Oncology; WCLC=World Conference on Lung Cancer



Avastin

Ovarian cancer clinical development programme

Indication	Relapsed platinum-sensitive ovarian cancer		
Phase/study	Phase III OCEANS	Phase III GOG-0213	
# of patients	N=484	N=674	
Design	 ARM A: Carboplatin, gemcitabine, and concurrent placebo for 6 - 10 cycles, followed by placebo alone until disease progression ARM B: Carboplatin, gemcitabine, and concurrent Avastin for 6 - 10 cycles, followed by Avastin alone until disease progression. 	 ARM A: carboplatin and paclitaxel ARM B: carboplatin, paclitaxel and Avastin (from cycle 2 onwards until disease progression). 	
Avastin dose	 15 mg/kg q3 weeks 	 15 mg/kg q3 weeks 	
Primary endpoint	 Progression-free survival 	 Overall survival 	
Status	 Primary endpoint met Q1 2011 EMA approval received Q4 2012 Final data presented at SGO 2014 Filed with US FDA June 2016 	 Study showed a 4.9 mo overall survival benefit Presented SGO Q1 2015 Filed with US FDA June 2016 	



Avastin

Brain cancer clinical development programmes

Indication	Newly diagnosed glioblastoma
Phase/study	Phase III AVAglio
# of patients	N=920
Design	 ARM A: Concurrent radiation and temozolomide plus placebo; followed by maintenance TMZ plus placebo for 6 cycles; then placebo until disease progression ARM B: Concurrent radiation and TMZ plus Avastin; followed by maintenance TMZ plus Avastin for 6 cycles; then Avastin (15mg/kg q3 weeks) monotherapy until disease progression
Avastin dose	 10 mg/kg q2 weeks or 15 mg/kg q3 weeks
Primary endpoint	Progression-free survivalOverall survival
Status	 Co-primary endpoint of PFS met Q3 2012 Overall survival data presented at ASCO 2013 Filed in EU Q1 2013 Negative CHMP opinion Q3 2014 US filing pending



Cotellic (cobimetinib)

Selective small molecule inhibitor of mitogen-activated protein kinase kinase

Indication	Third-line advanced or metastatic colorectal cancer	2L/3L metastatic colorectal cancer	Locally advanced or metastatic tumours
Phase/study	Phase III IMblaze370 COTEZO	Phase I	Phase I
# of patients	N=360	N=33	N=151
Design	 ARM A: Tecentriq ARM B: Cotellic plus Tecentriq ARM C: regorafenib 	 Open-label, single-arm, two-stage study with Cotellic plus Tecentriq plus Avastin Stage 1: Safety run-in Stage 2: Dose-expansion with two cohorts - (1) expansion, (2) biopsy 	 ARM A: Dose-finding - Cotellic plus Tecentriq ARM B: Dose-expansion - Cotellic plus Tecentriq
Primary endpoint	 Overall survival 	 Safety 	 Safety
Status	• FPI Q2 2016	• FPI Q3 2016	 FPI Q4 2013 CRC data presented at ASCO, ESMO 2016



Cotellic (cobimetinib)

Selective small molecule inhibitor of mitogen-activated protein kinase kinase

Indication	First-line metastatic triple negative breast cancer	Previously untreated metastatic melanoma BRAF mutation positive	Relapsed or refractory AML not eligible for cytotoxic therapy
Phase/study	Phase II COLET	Phase I	Phase I/II
# of patients	N=150	N=70	N=140
Design	 ARM A: Cotellic plus paclitaxel ARM B: placebo plus paclitaxel 	 Dose-finding study of Cotellic + Tecentriq (PD-L1 MAb) + Zelboraf¹ and Tecentriq (PD-L1 MAb) +Zelboraf¹ combinations 	 Phase I (dose escalation) ARM A: Cotellic plus Venclexta ARM B: idasanutlin plus Venclexta Phase II (expansion) ARM A: Cotellic plus Venclexta ARM B: idasanutlin plus Venclexta
Primary endpoint	 Progression-free survival, safety 	 Safety/PK 	 Safety and efficacy
Status	• FPI Q1 2015	 FPI Q4 2012 Data presented at ESMO 2016 	• FPI Q1 2016



Erivedge

A novel small molecule inhibitor of the hedgehog signalling pathway

Indication	Locally advanced or metastatic basal cell carcinoma	Idiopathic pulmonary fibrosis	Intermediate- or high-risk myelofibrosis (MF)
Phase/study	Phase II STEVIE	Phase Ib ISLAND 2	Phase Ib MYLIE
# of patients	N=1,200	N=20	N=20
Design	 Single ARM: 150 mg Erivedge orally once daily 	 Erivedge plus Esbriet 	 Erivedge plus ruxolitinib
Primary endpoint	 Safety: Incidence of adverse events 	 Safety and tolerability 	 Safety and efficacy
Status	 FPI Q2 2011 Recruitment completed Q3 2014 Interim data presented at SMR 2014 	• FPI Q1 2016	• FPI Q1 2016



Gazyva/Gazyvaro (obinutuzumab)

Oncology development programme

Indication	Diffuse large B-cell lymphoma (DLBCL)	Indolent non-Hodgkin's lymphoma MabThera/Rituxan refractory	Front-line indolent non-Hodgkin's lymphoma
Phase/stu dy	Phase III GOYA	Phase III GADOLIN Induction and maintenance study	Phase III GALLIUM Induction and maintenance study
# of patients	N=1,418	N=411	N=1,401
Design	 ARM A: Gazyva 1000mg IV plus CHOP ARM B: MabThera/Rituxan plus CHOP 	 ARM A: Gazyva 1000mg IV plus bendamustine followed by Gazyva mainteinance ARM B: bendamustine 	 ARM A: Gazyva 1000mg IV + chemo followed by Gazyva maintenance ARM B: MabThera/Rituxan + chemo followed by MabThera/Rituxan maintenance Chemotherapy: For follicular lymphoma (FL): CHOP, CVP or bendamustine For non-follicular lymphoma: physician's choice
Primary endpoint	 Progression-free survival 	 Progression-free survival 	 Progression-free survival in FL patients (N=1202)
Status	 Final analysis: Primary endpoint not met July 2016 Data to be presented at upcoming medical conference 	 Trial stopped at interim for efficacy Q1 2015 Approved by the FDA Q1 2016 after priority review and by EMA Q2 2016 Data update to be presented at upcoming medical conference 	 Trial stopped at interim for efficacy (May 2016) Data to be presented at upcoming medical conference



Kadcyla

Evaluating new treatment options in HER2-positive breast and lung cancer

Indication	HER2-positive neoadjuvant breast cancer	HER2-positive early breast cancer high-risk patients	Operable HER2-positive early breast cancer	HER2-positive 2L metastatic breast cancer	HER2-positive advanced (2L+) NSCLC
Phase/stu dy	Phase III KRISTINE	Phase III KATHERINE	Phase III KAITLIN	Phase II KATE2	Phase II
# of patients	N=444	N=1,484	N=1,850	N=200	N=40
Design	 Before surgery patients will receive 6 cycles of: -ARM A: Herceptin plus Perjeta plus docetaxel plus carboplatin -ARM B: Kadcyla plus Perjeta After surgery patients will receive: -ARM A: Herceptin plus Perjeta -ARM B: Kadcyla plus Perjeta 	 ARM A: Kadcyla 3.6mg/kg q3w ARM B: Herceptin 	 Following surgery and antracycline-based therapy: ARM A: Herceptin 6mg/kg q3w plus Perjeta 420 mg/kg q3w plus chemo ARM B: Kadcyla 3.6mg/kg q3w plus Perjeta 420mg/kg q3w plus chemo 	 ARM A: Kadcyla plus Tecentriq ARM B: Kadcyla plus placebo 	 Single-agent Kadcyla 3.6 mg/kg
Primary endpoint	 Pathologic Complete Response (pCR) 	 Invasive disease-free survival (IDFS) 	 Invasive disease-free survival (IDFS) 	 Progression-free survival 	 Overall response rate and safety
Status	 Enrolment completed Q2 2015 Primary endpoint not met Data presented at ASCO 2016 	 Enrolment completed Q4 2015 Data expected in 2018 	Enrolment completed Q2 2015Data expected in 2019	• FPI Q3 2016	 FPI Q4 2014 Enrolment completed Q2 2016

Oncology



MabThera/Rituxan

Oncology and immunology development programmes

Indication	Previously untreated chronic lymphocytic leukemia	Moderate to severely active pemphigus vulgaris
Phase/study	Phase Ib SAWYER Subcutaneous study (ex-US)	Phase III PEMPHIX
# of patients	N=225	N=124
Design	 Two-stage design: Stage 1 (dose-finding, N=55) Stage 2 (N=170): CLL dose confirmation: ARM A: MabThera IV plus chemotherapy (fludarabine and cyclophosphamide) ARM B: MabThera 1600mg SC plus chemotherapy (fludarabine and cyclophosphamide) 	 ARM A: Rituxan ARM B: mycophenolate mofetil
Primary endpoint	 Part 1: PK (dose selection) Part 2: PK of MabThera IV versus MabThera SC (arm A vs. arm B) 	 Proportion of patients who achieve a sustained complete remission
Status	 Stage 2 data confirmed non-inferior PK and comparable safety/efficacy of MabThera 1600mg SC vs. MabThera IV Presented at ASH 2014 EMA approval granted May 2016 	• FPI Q2 2015



Perjeta *First-in-class HER2 dimerisation inhibitor*

Indication	Adjuvant HER2-positive breast cancer	Neoadjuvant/adjuvant HER2- positive breast cancer	Advanced HER2-positive gastric cancer
Phase/ study	Phase III APHINITY	Phase II BERENICE	Phase III JACOB
# of patients	N=4,803	N=401	N=780
Design	 ARM A: Perjeta (840mg loading, 420 q3w) plus Herceptin for 52 weeks plus chemotherapy (6-8 cycles) ARM B: placebo plus Herceptin (52 weeks) plus chemotherapy (6-8 cycles) 	Neoadjuvant treatment: •ARM A: ddAC q2w x4 cycles followed by weekly paclitaxel for 12 weeks, with P+H x4 cycles •ARM B: FEC+P+H x4 cycles followed by docetaxel+P+H x4 cycles Adjuvant treatment: •P+H q3w to complete 1 year of HER2 therapy •Hormonal and radiation therapy as indicated	 ARM A: Perjeta (840mg loading, 420mg q3w) plus Herceptin and chemotherapy ARM B: placebo plus Herceptin and chemotherapy
Primary endpoint	 Invasive disease-free survival (IDFS) 	 Safety 	 Overall survival
Status	 Recruitment completed Q3 2013 Data expected in Q1 2017 	Enrollment completed Q3 2015Data in-house	 Recruitment completed Q1 2016 Data expected in 2017



Tecentriq (atezolizumab, RG7446)

Anti-PDL1 cancer immunotherapy – lung cancer

Indication	1L non-squamous and squamous NSCLC PD-L1-selected patients	1L non-squamous NSCLC	1L non-squamous NSCLC	1L non-squamous NSCLC
Phase/study	Phase III IMpower 110	Phase III IMpower 150	Phase III IMpower 130	Phase III IMpower 132
# of patients	N=570	N=1,200	N=650	N=568
Design	 ARM A: Tecentriq monotherapy ARM B: (NSq) carboplatin or cisplatin + pemetrexed (Sq) carboplatin or cisplatin +gemcitabine 	 ARM A: Tecentriq + paclitaxel + carboplatin ARM B: Tecentriq + Avastin + paclitaxel + carboplatin ARM C: Avastin + paclitaxel + carboplatin 	 ARM A: Tecentriq + nab- paclitaxel + carboplatin ARM B: nab-paclitaxel + carboplatin 	 ARM A: Tecentriq + carboplatin or cisplatin + pemetrexed ARM B: carboplatin or cisplatin + pemetrexed
Primary endpoint	 Progression-free survival and overall survival 	 Progression-free survival and overall survival 	 Progression-free survival and overall survival 	 Progression-free survival and overall survival
Status	 FPI Q3 2015 IMpower 111 con- solidated into IMpower 110 Q3 2016 	• FPI Q2 2015	• FPI Q1 2015	 FPI April 2016



Tecentriq (atezolizumab, RG7446)

Anti-PDL1 cancer immunotherapy – lung cancer

Indication	Adjuvant NSCLC	1L squamous NSCLC	1L extensive-stage SCLC
Phase/study	Phase III IMpower 010	Phase III IMpower 131	Phase III IMpower 133
# of patients	N=1127	N=1025	N=400
Design	Following adjuvant cisplatin- based chemotherapy •ARM A: Tecentriq •ARM B: best supportive care	 ARM A: Tecentriq + paclitaxel + carboplatin ARM B: Tecentriq + nab-paclitaxel + carboplatin ARM C: nab-paclitaxel + carboplatin 	 ARM A: Tecentriq + carboplatin + etoposide ARM B: Placebo + carboplatin + etoposide
Primary endpoint	 Disease-free survival 	 Progression-free survival and overall survival 	 Progression-free survival and overall survival
Status	 FPI Q3 2015 Trial amended from PD-L1- selected patients to all-comers Expect FPI for all-comer population Q4 2016 	• FPI Q2 2015	 FPI Q2 2016 Orphan drug designation granted by FDA in October, 2016



Tecentriq (atezolizumab, RG7446)

Anti-PDL1 cancer immunotherapy – lung cancer

Indication	Metastatic NSCLC 2L	Locally advanced or metastatic NSCLC PD-L1 positive	Locally advanced or metastatic NSCLC PD-L1 positive	Locally advanced or metastatic NSCLC (2L/3L)	Non-small cell lung cancer
Phase/study	Phase III OAK	Phase II FIR	Phase II BIRCH	Phase II POPLAR	Phase I
# of patients	N=1,225	N=130	N=667	N=287	N=53
Design	 ARM A: Tecentriq 1200mg q3w ARM B: docetaxel 	Single arm study: •Tecentriq 1200mg q3w	Single arm study: •Tecentriq 1200mg q3w	 ARM A: Tecentriq 1200mg q3w ARM B: docetaxel 	 Tecentriq plus Tarceva¹ or Alecensa
Primary endpoint	 Overall survival 	 Overall response rate 	 Objective response rate 	 Overall survival 	 Safety
Q2 2015 Initial re- 2016 Data pre ESMO 2 Data file	 Recruitment completed Q2 2015 Initial read-out in Q3 2016 Data presented at ESMO 2016 Data filed with US FDA Q3 2016 	Q2 2014 • Data presented at ASCO 2015	 Recruitment completed Q4 2014 Primary analysis presented at ECC 2015 	 Recruitment completed Q2 2014 Interim data presented at ASCO 2015 Primary analysis presented at ECC 2015 Results published in <i>Lancet</i>, 9 March 2016 Updated data present- ed at ASCO 2016 	 FPI Q1 2014 FPI in Alecensa arm Q3 2015
	 Filed with the FDA Q1 2016 Priority review granted Q1 2016 Approved in US October 2016 		016		


Tecentriq (atezolizumab, RG7446) *Anti-PDL1 cancer immunotherapy – UC*

Indication	Adjuvant high risk muscle invasive bladder cancer PD-L1-positive patients	Locally advanced or metastatic urothelial bladder cancer		
Phase/study	Phase III IMvigor 010	Phase III IMvigor 211	Phase II IMvigor 210	
# of patients	N=440	N=932	N=439	
Design	After cystectomy: •ARM A: Tecentriq monotherapy •ARM B: observation	Patients who progressed on at least one platinum-containing regimen will receive: •ARM A: Tecentriq 1200mg q3w •ARM B: chemotherapy (vinflunine, paclitaxel or docetaxel)	 Cohort 1: Treatment-naive and cisplatin-ineligible patients Cohort 2: Patients with disease progression following or during platinum-containing treatment 	
Primary endpoint	 Disease-free survival 	 Overall survival 	 Objective response rate 	
Status	 FPI October 2015 	 Enrolment completed Q1 2016 	 US accelerated approval Q2 2016 Filed in EU Q2 2016 Cohort 2 results published in <i>Lancet</i>, 4 Mar 2016 Updated data (Cohorts 1 and 2) presented at ESMO 2016 	



Tecentriq (atezolizumab, RG7446) *Anti-PDL1 cancer immunotherapy – UC*

Indication	1L metastatic urothelial carcinoma	High-risk non-muscle-invasive bladder cancer
Phase/study	Phase III IMvigor 130	Phase Ib/II
# of patients	N=1200	N=70
Design	 -ARM A: Tecentriq plus gemcitabine and carboplatin or cisplatin -ARM B: placebo plus gemcitabine and carboplatin or cisplatin -ARM C: Tecentriq monotherapy 	 Cohort 1a: Tecentriq (BCG-unresponsive NMIBC) Cohort 1b: Tecentriq + BCG (BCG-unresponsive NMIBC) Cohort 2: Tecentriq + BCG (BCG-relapsing NMIBC) Cohort 3: Tecentriq + BCG (BCG-naive NMIBC)
Primary endpoint	 Progression-free survival, overall survival, safety 	 Safety, objective response rate
Status	 FPI Q3 2016 Trial currently being modified to include patients who are eligible for a cisplatin-containing regimen (patients ineligible for cisplatin continue to be enrolled), and to add a third arm evaluating atezolizumab monotherapy 	• FPI Q2 2016

Oncology



Anti-PDL1 cancer immunotherapy – renal cell cancer

Indication	Untreated advanced renal cell carcinoma		Metastatic castration-resistant prostate cancer
Phase/study	Phase III IMmotion 151	Phase II IMmotion 150	Phase Ib
# of patients	N=900	N=305	N=45
Design	 ARM A: Tecentriq plus Avastin ARM B: sunitinib 	 ARM A: Tecentriq plus Avastin ARM B: Tecentriq; following PD: Tecentriq plus Avastin ARM C: sunitinib; following PD: Tecentriq plus Avastin 	 Tecentriq plus radium-223 dichloride
Primary endpoint	 Progression-free survival and overall survival co-primary 	 Progression-free survival 	 Safety and tolerability
Status	• FPI Q2 2015	 Recruitment completed Q1 2015 Data expected in-house in 2016 	• FPI Q3 2016



Tecentriq (atezolizumab, RG7446) *Anti-PDL1 cancer immunotherapy – CRC*

Indication	Third-line advanced or metastatic colorectal cancer	2/3L metastatic colorectal cancer
Phase/study	Phase III IMblaze370 COTEZO	Phase I
# of patients	N=360	N=33
Design	 ARM A: Tecentriq ARM B: Cotellic + Tecentriq ARM C: regorafenib 	Open-label, single-arm, two-stage study with Cotellic + Tecentriq + Avastin • Stage 1: Safety run-in • Stage 2: Dose-expansion with two cohorts – (1) expansion, (2) biopsy
Primary endpoint	Overall survival	 Safety
Status	▪ FPI Q2 2016	• FPI Q3 2016



Anti-PDL1 cancer immunotherapy – solid tumours

Indication	Previously untreated metastatic triple negative breast cancer	Metastatic breast cancer and locally advanced early breast cancer HER2- positive	Previously untreated metastatic melanoma BRAF mutation positive
Phase/study	Phase III IMpassion 130	Phase I	Phase I
# of patients	N=900	N=66	N=70
Design	 ARM A: Tecentriq plus nab- paclitaxel ARM B: placebo plus nab- paclitaxel 	 Cohort 1A (metastatic): Tecentriq + Perjeta +Herceptin Cohort 1B (metastatic): Tecentriq + Kadcyla Cohort 2A (neoadjuvant): Tecentriq + Perjeta +Herceptin followed by docetaxel + carboplatin + Perjeta +Herceptin Cohort 2B (neoadjuvant): Tecentriq + Kadcyla followed by docetaxel + carboplatin + Perjeta +Herceptin Cohort 2C (expansion on cohort 1B): Tecentriq + Kadcyla 	 Dose-finding study of Tecentriq + Zelboraf¹ and Tecentriq + Zelboraf¹ + Cotellic (MEK inhibitor)² combinations
Primary endpoint	 Progression-free survival and overall survival co-primary 	 Safety 	 Safety/PK
Status	• FPI Q3 2015	• FPI Q4 2015	 FPI Q4 2012 Zelboraf combination data presented at SMR 2015



Anti-PDL1 cancer immunotherapy – solid tumours

Indication	Solid tumours	Solid tumours	Solid tumours	Solid tumours
Phase/stud y	Phase I	Phase I	Phase I	Phase I
# of patients	N=86	N=225	N=160	N=162
Design	 ARM A: HCC - Tecentriq + Avastin ARM B: HER2-neg. GC - Tecentriq + Avastin + oxaliplatin+leucovorin+5-FU ARM C: PaC - Tecentriq + nab-paclitaxel+gemcitabine ARM D: HCC - randomised to Tecentriq + vanucizumab or Tecentriq + Avastin 	 ARM A: Tecentriq + Avastin ARM B: Tecentriq + Avastin + FOLFOX ARM C: Tecentriq + carboplatin + paclitaxel ARM D: Tecentriq + carboplatin+ pemetrexed ARM E: Tecentriq + carboplatin+ nab-paclitaxel ARM F: Tecentriq + nab- paclitaxel 	 Part I: sequential and single concomitant administration of Tecentriq and RG7876 (CD40 MAb, i.v. and s.c., dose escalation) Part II: multiple doses of concomitant Tecentriq and RG7876 (CD40 MAb), recommended dose and route per Part I Part III: study drugs schedule in specific indication per Part II 	Tecentriq in combination with emactuzumab (CSF-1R MAb) • Part 1: dose escalation • Part 2: expansion
Primary endpoint	 Safety 	 Safety/PK 	 Safety 	 Safety
Status	 FPI April 2016 Expect FPI ARM D Q4 2016 	 FPI Q2 2012 Updated CRC data presented at AACR 2016 Updated TNBC data (ARM F) presented at ASCO 2016 	• FPI Q4 2014	• FPI Q1 2015

AACR=American Association for Cancer Research; ASCO=American Society of Clinical Oncology; HCC=hepatocellular carcinoma; PaC=pancreatic 78 cancer



Anti-PDL1 cancer immunotherapy – solid tumours

Indication	Solid tumours	Solid tumours	Solid tumours	Solid tumours
Phase/study	Phase I	Phase I	Phase I	Phase I
# of patients	N=224	N=400	N=151	N=300
Design	Tecentriq in combination with RG6078 (IDO inhibitor), dose escalation and expansion cohorts	 Stage 1: Dose escalation of Tecentriq plus RG7888 (OX40 MAb) Stage 2: Expansion Tecentriq plus RG7888 (OX40 MAb) 	 ARM A: Dose-finding Tecentriq plus Cotellic ARM B: Dose- exspansion Tecentriq plus Cotellic 	 Phase Ia: Dose escalation and expansion MTIG7192A, RG6058 (TIGIT) Phase 1b: Dose escalation and expansion Tecentriq plus MTIG7192A, RG6058 (TIGIT)
Primary endpoint	 Safety and tolerability 	 Safety 	 Safety 	 Safety, tolerability, PK variability, preliminary efficacy
Status	• FPI Q3 2015	 FPI Q2 2015 Dose escalation data presented at ASCO 2016 	 FPI Q4 2013 CRC cohort data presented at ASCO 2016, ESMO 2016 	 FPI Q2 2016



Tecentriq (atezolizumab, RG7446) *Anti-PDL1 cancer immunotherapy – solid tumours*

Indication	Locally advanced or metastatic solid tumours	CEA-positive solid tumours	Locally advanced or metastatic solid tumours
Phase/study	Phase I	Phase Ib	Phase I
# of patients	N=200	N=100	N=689
Design	 ARM A: Tecentriq plus ipilimumab ARM B: Tecentriq plus interferon alpha- 2b 	Tecentriq plus RG7802 (CEA CD3 TCB)	 Dose escalation study
Primary endpoint	 Safety 	 Safety, PK/PD, imaging, biomarkers 	 Safety/PK
Status	• FPI Q3 2014	• FPI Q1 2016	 FPI Q2 2011 Initial efficacy data presented at ASCO 2013 Data from bladder cohort presented at ASCO and ESMO 2014 Data from TNBC cohort presented at AACR 2015 Updated lung and bladder data presented at ASCO 2015 GBM data presented at SNO 2015

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Tecentriq (atezolizumab, RG7446) *Anti-PDL1 cancer immunotherapy – hematology*

Indication	Relapsed/refractory follicular lymphoma and DLBCL	Multiple myeloma	Myelodysplastic syndromes
Phase/study	Phase I	Phase I	Phase I
# of patients	N=46	N=214	N=46
Design	 Stage 1: Safety evaluation Tecentriq plus Gazyva Stage 2: expansion Tecentriq plus Gazyva Stage 3: new cohort Tecentriq plus tazemetostat¹ 	 Tecentriq monotherapy Tecentriq +lenalidomide Tecentriq + daratumumab² Tecentriq + lenalidomide + daratumumab² 	 Tecentriq monotherapy and azacitidine combination cohorts
Primary endpoint	 Safety 	 Safety 	 Safety
Status	FPI Q4 2014Expect FPI Stage 3 Q4 2016	 FPI Q3 2015 FPI daratumumab² cohorts Q3 2016 	• FPI Q3 2015

¹ Tazemetostat tested for r/r DLBCL in collaboration with Epizyme; ² daratumumab cohorts in collaboration with Janssen; DLBCL=diffuse large B cell lymphoma



Anti-PDL1 cancer immunotherapy – hematology

Indication	1L FL and 1L DLBCL	Relapsed or refractory FL	Relapsed or refractory FL or DLBCL
Phase/study	Phase I	Phase I	Phase I/II
# of patients	N=92	N=46	N=86
Design	 Tecentriq + Gazyva + bendamustine Tecentriq + Gazyva + CHOP 	 Tecentriq + Gazyva + lenalidomide 	 Dose escalation: Tecentriq + Gazyva + polatuzumab vedotin Expansion: Tecentriq + Gazyva + polatuzumab vedotin
Primary endpoint	 Safety and efficacy 	 Safety and efficacy 	 Safety and efficacy
Status	• FPI Q4 2015	• FPI Q4 2015	 Expect FPI for FL Q4 2016 Study to be amended to change from Gazayva to Rituxan for DLBCL with FPI expected Q1 2017



Venclexta (venetoclax, RG7601, ABT-199) *Novel small molecule Bcl-2 selective inhibitor – CLL*

Indication	Untreated CLL patients with coexisting medical conditions	Relapsed or refractory CLL	Relapsed or refractory CLL with 17p deletion
Phase/study	Phase III CLL14	Phase III MURANO	Phase II
# of patients	N=432	N=391	N=100
Design	 ARM A: Venclexta plus Gazyva ARM B: chlorambucil plus Gazyva 	 ARM A: Venclexta plus Rituxan ARM B: Rituxan plus bendamustine 	 Single-agent Venclexta
Primary endpoint	 Progression-free survival 	 Progression-free survival 	 Safety/MTD
Status	 Enrolment completed Q3 2016 	 Recruitment completed Q3 2015 Data expected in 2017 	 Breakthrough therapy designation granted by US FDA in Q2 2015 Approved by US FDA April 2016 after priority review CHMP opinion in October 2016



Venclexta (venetoclax, RG7601, ABT-199) *Novel small molecule Bcl-2 selective inhibitor – CLL*

Indication	Relapsed or refractory CLL	Relapsed CLL and SLL		Relapsed or refractory or previously untreated CLL
Phase/study	Phase II	Phase Ib	Phase Ib	Phase Ib
# of patients	N=120	N=50	N=100	N=90
Design	 Venclexta after ibrutinib therapy Venclexta after idelalisib therapy 	 Dose-escalation study in combination with MabThera/Rituxan 	 Venclexta in combination with MabThera/Rituxan and bendamustine 	 Venclexta in combination with Gazyva
Primary endpoint	 Overall response rate 	 Safety/MTD 	 Safety/MTD 	 Safety/MTD
Status	 FPI Q3 2014 Data presented at ASH 2015 Updated data presented at ASCO 2016 	 Recruitment completed Q1 2015 Data presented at ASCO 2014 and EHA 2015 Updated data presented at ASH 2015, ASCO 2016 	 FPI Q2 2013 Data presented at ASH 2015 	 FPI Q1 2014 Data presented at ASH 2015

Joint project with AbbVie, in collaboration with The Walter and Eliza Hall Institute CLL=chronic lymphocytic leukemia; SLL=small lymphocytic lymphoma ASH=American Society of Hematology; ASCO=American Society of Clinical Oncology; EHA=European hematology association



ASH=American Society of Hematology; ASCO=American Society of Clinical Oncology







Venclexta (venetoclax, RG7601, ABT-199)

Novel small molecule Bcl-2 selective inhibitor – NHL

Joint project with AbbVie, in collaboration with The Walter and Eliza Hall Institute

FL=follicular lymphoma; DLBCL=diffuse large B cell lymphoma; NHL=non-Hodgkin's lymphoma; CLL=chronic lymphocytic leukemia; SLL=small lymphocytic lymphoma; ASCO=American Society of Clinical Oncology; ASH=American Society of Hematology

Roche



Indication	Relapsed or refractory multiple myeloma		
Phase/study	Phase III Phase I Phase		
# of patients	N=240	N=30	N=84
Design	 ARM A: Venclexta+ bortezomib and dexamethasone ARM B: Placebo + bortezomib and dexamethasone 	 Patients receiving bortezomib and dexamethasone as standard therapy: Dose escalation cohort: Venclexta+bortezomib+dexameth asone Safety expansion cohort: Venclexta+bortezomib+dexameth asone 	 Dose escalation cohort Safety expansion cohort
Primary endpoint	• PFS	 Safety/MTD 	 Safety/MTD
Status	• FPI July 2016	 FPI Q4 2012 Data presented at ASCO 2015 Updated data presented at ASCO 2016 	 FPI Q4 2012 Data presented at ASCO 2015 Updated data presented at ASCO 2016

Venclexta (venetoclax, RG7601, ABT-199) *Novel small molecule Bcl-2 selective inhibitor – AML*

Indication	Acute myelogenous leukemia (AML)		Treatment-naïve acute myelogenous leukemia (AML)	Relapsed or refractory AML not eligible for cytotoxic therapy
Phase/study	Phase II	Phase Ib	Phase I/II	Phase I/II
# of patients	N=54	N=160	N=65	N=140
Design	 Dose escalation of Venclexta 	 Venclexta (dose escalation) +decitabine Venclexta (dose escalation) +azacitidine 	 Venclexta + low-dose cytarabine 	Phase I (dose escalation) • ARM A: Cotellic+ Venclexta • ARM B: idasanutlin+ Venclexta Phase II (expansion) • ARM A: Cotellic + Venclexta • ARM B: idasanutlin+ Venclexta
Primary endpoint	 Overall response rate 	Safety	 Safety, PK/PD, efficacy 	 Safety and efficacy
Status	 FPI Q4 2013 Data presented at ASH 2014 Updated data presented at ASCO 2016 	 FPI Q4 2014 Data to be presented at ASH 2015 Updated data presented at ASCO 2016 	 FPI Q1 2015 Initial data presented at ASCO 2016 Updated data to be presented at ASH 2016 	• FPI Q1 2016





Zelboraf

A selective novel small molecule that inhibits mutant BRAF

Indication	Adjuvant therapy in patients with resected cutaneous BRAF mutation positive melanoma
Phase/study	Phase III BRIM8
# of patients	N=475
Design	 52-week treatment ARM A: Zelboraf 960mg bid ARM B: Placebo
Primary endpoint	 Disease-free survival
Status	 Enrolment completed Q2 2015 Data expected in 2017



Actemra/RoActemra

Interleukin-6 receptor inhibitor

Indication	Systemic sclerosis		Giant cell arteritis
Phase/study	Phase II faSScinate Proof-of-concept study	Phase III focuSSced	Phase III GiACTA
# of patients	N=86	N=210	N=250
Design	Blinded 48-week treatment with weekly dosing: •ARM A: Actemra SC 162mg •ARM B: Placebo SC Open-label weekly dosing at weeks 49 to 96: •Actemra SC 162mg	Blinded 48-week treatment with weekly dosing: •ARM A: Actemra SC 162mg •ARM B: Placebo SC Open-label weekly dosing at weeks 49 to 96: •Actemra SC 162mg	 Part 1: 52-week blinded period -ARM A: Actemra SC 162mg qw + 26 weeks prednisone taper -ARM B: Actemra SC 162mg q2w + 26 weeks prednisone taper -ARM C: Placebo+ 26 weeks prednisone taper -ARM D: Placebo+ 52 weeks prednisone taper Part II: -104-week open label extension – patients in remission followed off of the study drug; Patients with active disease receive open label Actemra SC 162mg qw
Primary endpoint	 Change in modified Rodnan skin score (mRSS) at week 24 Safety 	 Change in modified Rodnan skin score (mRSS) at week 48 	 Proportion of patients in sustained remission at week 52
Status	 48 week data presented at EULAR 2015 Primary and all key secondary endpoints showed trend for improved efficacy Breakthrough designation granted Q1 2015 96-week data to be presented at ACR 2016 		 Recruitment completed Q2 2015 Primary and key secondary endpoints met Q2 2016 Breakthrough designation granted Q3 2016 Data to be presented at ACR 2016



Lucentis *Anti-VEGF antibody fragment for ocular diseases*

Indication	AMD port delivery device (Ranibizumab Port Delivery System)
Phase/study	Phase II LADDER
# of patients	N=220
Design	 Four arm study: Lucentis monthly intravitreal control vs. 3 ranibizumab formulations delivered via implant
Primary endpoint	Time to first refill
Status	• FPI Q3 2015



Obinutuzumab (GA101, RG7159)

Immunology development programme

Indication	Lupus nephritis	Hypersensitized adult participants with end- stage renal disease awaiting transplantation
Phase/study	Phase II NOBILITY	Phase I
# of patients	N=120	N=25
Design	 ARM A: obinutuzumab 1000mg IV plus mycophenolate mofetil ARM B: placebo IV plus mycophenolate mofetil 	 Cohort 1: single dose of obinutuzumab Cohort 2: repeated doses of obinutuzumab
Primary endpoint	 Percentage of participants who achieve complete renal response (CRR) 	Safety
Status	• FPI Q4 2015	FPI Q4 2015Enrolment completed Q3 2016



Pipeline summary

Marketed products additional indications

Global Development late-stage trials

pRED (Roche Pharma Research & Early Development)

gRED (Genentech Research & Early Development)

Roche Group YTD Sept 2016 sales

Diagnostics

Foreign exchange rate information



Emicizumab (RG6013, ACE910) *Factor VIII mimetic for treatment of hemophilia A*

Indication	Hemophilia A		
Phase/study	Phase I Study in Japan	Phase I/II Study in Japan	Non-Interventional study
# of patients	N=82	N=18	N>90
Design	Enrolled 64 healthy volunteers and 18 patients	 Extension study in patients from phase 1 	 A single arm, multicenter, non-interventional study evaluating bleeding incidence, health-related quality of life and safety in patients with Hemophilia A and inhibitors to factor VIII under standard-of-care treatment
Primary endpoint	 Exploratory safety and efficacy 	 Exploratory safety and efficacy 	 Number of bleeds over time, sites of bleed, type of bleed
Status	 Recruitment completed Q2 2014 Data presented at ASH 2014 	 Recruitment completed Q4 2014 Data presented at ISTH 2015 Extension data presented at WFH 2016 	 Inhibitor cohort closed Q4 2015 except China FPI in non-inhibitor and pediatric subjects in Q1 2016



Emicizumab (RG6013, ACE910) *Factor VIII mimetic for treatment of hemophilia A*

Indication	Hemophilia A patients with inhibitors to factor VIII	Hemophilia A pediatric patients with inhibitors to factor VIII	Hemophilia A patients without inhibitors to factor VIII
Phase/study	Phase III Haven 1	Phase III Haven 2	Phase III Haven 3
# of patients	N=118	N=40	N=135
Design	 Patients on episodic treatment prior to study entry: ARM A: episodic treatment + emicizumab prophylaxis ARM B: episodic treatment (no prophylaxis); switch to emicizumab prophylaxis possible after 24 weeks Patients on prophylactic treatment with bypassing agents prior to study entry: ARM C: emicizumab prophylaxis + episodic treatment Patients on episodic treatment previously on non-interventional study: ARM D: emicizumab prophylaxis + episodic treatment 	 Patients on prophylactic or episodic treatment prior to study entry: Emicizumab prohylaxis+episodic treatment 	 Patients on FVIII episodic treatment prior to study entry: Arm A: emicizumab prophylaxis qw Arm B: emicizumab prophylaxis q2w Arm C: episodic FVIII treatment; switch to emicizumab prophylaxis possible after 24 weeks Patients on FVIII prophylaxis prior to study entry: Arm D: emicizumab prophylaxis qw
Primary endpoint	 Number of bleeds over 24 week period 	 Number of bleeds over 52 weeks 	 Number of bleeds over 24 weeks
Status	 FPI Q4 2015 Enrolment completed in Arms A and B Q2 2016 	• FPI Q3 2016	• FPI Q3 2016



Polatuzumab vedotin (RG7596)

Antibody–drug conjugate targeting CD79b for the treatment of B cell malignancies

Indication	Non-Hodgkin's lymphoma	B cell non-Hodgkin's lymphoma, 1L DLBCL	Relapsed or refractory follicular lymphoma and DLBCL
Phase	Phase II ROMULUS	Phase Ib/II	Phase Ib/II
# of patients	N=233	N=83	N=213
Design	 ARM A: pinatuzumab vedotin plus Rituxan ARM B: polatuzumab vedotin plus Rituxan ARM C: polatuzumab vedotin plus Rituxan ARMS E, G, H: polatuzumab vedotin plus Gazyva 	 PhII: polatuzumab vedotin in combination with Rituxan or Gazyva and CHP non-randomized 	+Gazyva non-randomized
Primary endpoint	 Safety and anti-tumour activity 	 Safety and response by PET/CT 	 Safety and response by PET/CT
Status	 Recruitment in arms A&B completed Q1 2014 FPI in Gazyva arms E, G, H Q1 2015 Updated data presented at ASCO, ICML and EHA 2015 Updated data on Gazyva arms to be presented at ASH 2016 	 FPI Q4 2013 Initial data presented at ASH 2015 Updated data to be presented at ASH 2016 	 FPI Q4 2014 Enrolment completed Q3 2016 Updated data to be presented at ASH 2016

In collaboration with Seattle Genetics

ASCO=American Society of Clinical Oncology; ICML=international conference on malignant lymphoma; EHA=European Hematology Association; ASH=American Society of Hematology; BR=bendamustine and Rituxan; CHP=Cyclophosphamide, Hydroxydoxorubicin, Prednisone; DLBCL=diffuse large B cell lymphoma

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Polatuzumab vedotin (RG7596)

Antibody–drug conjugate targeting CD79b for the treatment of B cell malignancies

Indication	Relapsed or refractory FL or DLBCL	Relapsed or refractory FL or DLBCL
Phase	Phase I/II	Phase I/II
# of patients	N=116	N=116
Design	 Dose escalation cohort: polatuzumab vedotin + Gazyva + Venclexta Expansion cohort: DLBCL polatuzumab vedotin + Gazyva + Venclexta Expansion cohort: FL polatuzumab vedotin + Gazyva + Venclexta 	 Dose escalation cohort: polatuzumab vedotin + Gazyva + lenalidomide Expansion cohort: DLBCL polatuzumab vedotin + Gazyva + lenalidomide Expansion cohort: FL polatuzumab vedotin + Gazyva + lenalidomide
Primary endpoint	 Percentage of participants with CR 	 Percentage of participants with CR
Status	• FPI Q1 2016	• FPI Q1 2016



Taselisib (RG7604, GDC-0032) *Mutant-selective PI3 kinase inhibitor*

Indication	HER2-negative ER-positive metastatic breast caner patients who progressed after aromatase inhibitor therapy	Neoadjuvant HER2-negative ER- positive breast cancer
Phase	Phase III SANDPIPER	Phase II LORELEI
# of patients	N=600	N=330
Design	 ARM A: taselisib plus fulvestrant ARM B: placebo plus fulvestrant 	 ARM A: taselisib plus letrozole ARM B: placebo plus letozole
Primary endpoint	 Progression-free survival 	 Response rate and pCR
Status	• FPI Q2 2015	 Enrolment completed Q3 2016



Taselisib (RG7604, GDC-0032) *Mutant-selective PI3 kinase inhibitor*

Indication	Solid tumours and HER2- negative HR-positive breast cancer	HER2-negative HR-positive locally recurrent or metastatic breast cancer	PI3KCAmut-pos. 2L squamous NSCLC Lung Master Protocol
Phase	Phase I/II	Phase I	Phase II Lung-MAP
# of patients	N=320	N=65	N=120
Design	 Phase I taselisib taselisib plus letrozole or fulvestrant Phase II taselisib (multiple doses) plus letrozole or fulvestrant 	 taselisib plus docetaxel taselisib plus paclitaxel 	 taselisib vs. chemo
Primary endpoint	 Safety/PK/efficacy 	Safety	 Progression-free survival
Status	 Recruitment completed Q2 2014 Updated data presented at SABCS 2014 	• FPI Q2 2013	• FPI Q2 2014



Crenezumab (RG7412)

A humanized monoclonal antibody designed to target all forms of amyloid-beta

Indication	Prodromal to mild Alzheimer's disease	Alzheimer's disease	
Phase/study	Phase III CREAD	Phase II ABBY Cognition study	Phase II BLAZE Biomarker study
# of patients	N=750	N=446	N=91
Design	 ARM A: crenezumab IV 60mg/kg q4w ARM B: placebo IV q4w 	 ARM A: crenezumab SC ARM B: crenezumab IV ARM C: placebo 	 ARM A: crenezumab SC ARM B: crenezumab IV ARM C: placebo
Primary endpoint	 CDR-SB at 105 weeks 	 Change in cognition (ADAS-cog) and Clinical Dementia Rating, Sum of Boxes (CDR-SOB) score from baseline to week 73 	 Change in brain amyloid load from baseline to week 69
Status	• FPI Q1 2016	 Enrolment completed Q3 2012 Positive trend in cognition was observed in higher dose for people with milder disease consistently across both studies (ABBY/BLAZE) and across endpoint Data presented at AAIC 2014 	 Enrolment completed Q3 2012 Cognition data presented at AAIC 2014 Exploratory amyloid PET analysis suggests reduced amyloid accumulation in ARM B Biomarker data presented at CTAD 2014



Crenezumab (RG7412)

A humanized monoclonal antibody designed to target all forms of amyloid-beta

Indication	Mild to moderate Alzheimer's disease	Alzheimer's Prevention Initiative (API) Colombia
Phase/study	Phase I	Phase II Cognition study
# of patients	N=72	N=300
Design	 ARM A/B: crenezumab dose level I & placebo ARM C/D: crenezumab dose level II & placebo ARM E/F: crenezumab dose level III & placebo 	 ARM A: 100 carriers receive crenezumab SC ARM B: 100 carriers receive placebo ARM C: 100 non-carriers receive placebo
Primary endpoint	 Safety (incidence and nature of MRI safety findings) and PK 	 Change on Alzheimer's Prevention Initiative (API) Composite Cognitive Test total score
Status	 Enrolment completed Q3 2016 	• FPI Q4 2013



Gantenerumab (RG1450)

Fully human monoclonal antibody designed to bind to aggregated forms of amyloid-beta

Indication	Prodromal Alzheimer's disease	Mild Alzheimer's disease	
Phase/study	Phase II/III SCarlet RoAD	Phase III Marguerite RoAD	
# of patients	N=799	N=1,000	
Design	 104-week subcutaneous treatment period ARM A: gantenerumab (225 mg) ARM B: gantenerumab (105 mg) ARM C: placebo 	 104-week subcutaneous treatment period ARM A: gantenerumab ARM B: placebo 	
Primary endpoint	 Change in CDR-SOB at 2 years Sub-study: change in brain amyloid by PET at 2 years 	 Change in ADAS-Cog and CDR-SB at 2 years (co-primary) 	
Status	 Phase I PET data: Archives of Neurology 2012 Feb;69(2):198-207 Enrolment completed Q4 2013 Dosing stopped due to futility Q4 2014 Data presented at AAIC 2015 FPI in open label extension study Q4 2015 	 FPI Q1 2014 FPI Q1 2016 for open label extension 	



OCREVUS (ocrelizumab, RG1594)

Humanized monoclonal antibody designed to selectively target CD20-positive B cells

Indication	Relapsing multiple sclerosis (RMS)		Primary-progressive multiple sclerosis (PPMS)
Phase/study	Phase III OPERA I	Phase III OPERA II	Phase III ORATORIO
# of patients	N=821	N=835	N=732
Design	 96-week treatment period: ARM A: Ocrelizumab 2x 300 mg iv followed by 600 mg iv every 24 weeks ARM B: Interferon β-1a 	 96-week treatment period: ARM A: Ocrelizumab 2x 300 mg iv followed by 600 mg iv every 24 weeks ARM B: Interferon β-1a 	 120-week treatment period: ARM A: Ocrelizumab 2x 300 mg iv every 24 weeks ARM B: Placebo
Primary endpoint	 Annualized relapse rate at 96 weeks versus Rebif 	 Annualized relapse rate at 96 weeks versus Rebif 	 Sustained disability progression versus placebo by Expanded Disability Status Scale (EDSS)
Status	 Primary endpoint met Q2 2015 Data presented at ECTRIMS 2015 Filed globally in 2016 	 Primary endpoint met Q2 2015 Data presented at ECTRIMS 2015 Filed globally in 2016 	 Primary endpoint met Q3 2015 Data presented at ECTRIMS 2015 Filed globally in 2016



Olesoxime (RG6083)

Novel small molecule neuroprotectant that preserves mitochondrial function

Indication	Spinal muscular atrophy	
Phase/study	Phase II Registrational study	Open-label study
# of patients	N=165	N=165
Design	 ARM A: olesoxime ARM B: placebo 	Olesoxime
Primary endpoint	 Motor function measure 	 Motor function measure
Status	Study completed Q4 2013Presented at AAN 2014	• FPI Q4 2015
Collaborator	Trophos acquisition	



Indication	Ulcerative colitis patients who are TNF naïve		
Phase/study	Phase III HIBISCUS I Induction study	Phase III HIBISCUS II Induction study	Phase III GARDENIA Sustained remission study
# of patients	N=350	N=350	N=720
Design	 ARM A: etrolizumab 105mg SC q4w + adalimumab placebo SC ARM B: etrolizumab placebo SC + adalimumab SC ARM C: etrolizumab placebo SC + adalimumab placebo SC 	 ARM A: etrolizumab 105mg SC q4w + adalimumab placebo SC ARM B: etrolizumab placebo SC + adalimumab SC ARM C: etrolizumab placebo SC + adalimumab placebo SC 	Time on treatment 54 weeks •ARM A: etrolizumab 105mg SC q4w + placebo IV •ARM B: placebo SC q4w + inflixumab IV
Primary endpoint	 Induction of remission compared with placebo as determined by the Mayo Clinic Score (MCS) at week 10 	 Induction of remission compared with placebo as determined by the Mayo Clinic Score (MCS) at week 10 	 Proportion of patients in sustained clinical remission as determined by Mayo Clinic Score (MCS) at weeks 10, 30 and 54
Status	• FPI Q4 2014	• FPI Q4 2014	• FPI Q4 2014



Indication	UC patients who are TNF naïve and refractory or intolerant to immunosuppressant and/or corticosteroid treatment	UC patients who are refractory or intolerant of TNF inhibitors
Phase/study	Phase III LAUREL Maintenance study	Phase III HICKORY Induction and maintenance study
# of patients	N=350	N=800
Design	Induction phase: •ARM A: open label etrolizumab 105mg SC q4w Maintenance study: •ARM B: etrolizumab 105mg SC q4w •ARM C: placebo	Cohort 1 (open-label): •ARM A: etrolizumab induction + placebo maintenance •ARM B: etrolizumab induction + maintenance Cohort 2 (blinded): •ARM A: etrolizumab induction + maintenance •ARM B: placebo induction + maintenance
Primary endpoint	 Maintenance of remission (at week 62) among randomized patients in remission at Week 10 as determined by the Mayo Clinic Score (MCS) 	 Clinical Remission (Mayo Clinic Score, MCS) at Week 14 Remission maintenance (by MCS, at Week 66) among patients with remission at Week 14
Status	• FPI Q3 2014	• FPI Q2 2014



Indication	Moderate to severe ulcerative colitis	Moderate to severe ulcerative colitis
Phase/study	Phase II SPRUCE Open label extension study	Phase III COTTONWOOD Open label extension study
# of patients	N=116	N=2,600
Design	 Patients who were enrolled in EUCALYPTUS study and meet enrolment criteria will receive etrolizumab 105 SC q4w 	 Patients who were previously enrolled in etrolizumab phase III studies and meet enrolment criteria will receive etrolizumab 105 SC q4w
Primary endpoint	 Safety 	 Long-term efficacy as determined by partial Mayo Clinic Score (pMCS) Incidence of adverse events
Status	 Recruitment completed 	• FPI Q3 2014



Indication	Moderately to severely active Crohn's disease	Moderately to severely active Crohn's disease
Phase/study	Phase III BERGAMOT	Phase III JUNIPER Open label extension study for BERGAMOT
# of patients	N=1,250	N=900
Design	 ARM A: etrolizumab SC 210 mg (induction only) ARM B: etrolizumab SC 105 mg and maintainance ARM C: placebo 	 Etrolizumab SC 105mg q4w
Primary endpoint	 Induction and maintenance of clinical remission 	 Safety
Status	• FPI Q1 2015	• FPI Q2 2015


Lampalizumab (RG7417)

Antibody fragment to selectively block activation of alternative complement pathway

Indication	Geographic atrophy (GA) secondary to age-related macular degeneration				
Phase/study	Phase III CHROMA	Phase III SPECTRI	Phase II		
# of patients	N=936	N=936	N=90		
Design	 ARM A: lampalizumab 10mg q4w ARM B: lampalizumab 10mg q6w ARM C: placebo 	 ARM A: lampalizumab 10mg q4w ARM B: lampalizumab 10mg q6w ARM C: placebo 	 ARM A: lampalizumab 10mg q2w ARM B: lampalizumab 10mg q4w ARM C: placebo 		
Primary endpoint	 Primary: change in GA area Secondary: change in BCVA and in additional measures of visual function 	 Primary: change in GA area Secondary: change in BCVA and in additional measures of visual function 	 Change in GA area 		
Status	 FPI Q3 2014 Fast track designation received Q4 2014 	 FPI Q3 2014 Fast track designation received Q4 2014 	• FPI Q4 2014		



Lebrikizumab (RG3637)

Humanized monoclonal antibody designed to bind specifically to IL-13

Indication	Idiopathic pulmonary fibrosis	Moderate to severe atopic dermatitis		Moderate to very severe COPD
Phase/study	Phase II RIFF	Phase II TREBLE	Phase II ARBAN Safety Study	Phase II VALETA
# of patients	N=480	N=200	N=50	N=300
Design	 ARM A: lebrikizumab SC q4w ARM B: placebo ARM C: lebrikizumab SC q4w + Esbriet ARM D: Esbriet 	Patients on topical corticosteroids •ARM A: lebrikizumab dose 1 •ARM B: lebrikizumab dose 2 •ARM C: lebrikizumab dose 3 •ARM D: placebo	 ARM A: lebrikizumab ARM B: topical corticosteroids 	Patients on background SOC during study •ARM A: lebrikizumab SC q4w •ARM B: placebo
Primary endpoint	 Change in FVC at week 52 	 Percentage of patients achieving a 50% reduction in Eczema Area and Severity Index (EASI) score (EASI-50) from baseline to week 12 	 Safety comparison of lebrikizumab vs. TCS 	 Week 24 change from baseline in pre- bronchodilator forced expiratory volume (FEV- 1)
Status	 FPI Q4 2013 (arms A&B) Data in-house for Arms A&B FPI in arms C and D in Q3 2015 LPI in arms C and D in Q3 2016 Interim data in-house for arms C and D 	 Enrolment completed Q4 2015 Data in-house 	 Enrolment completed Q4 2015 Data in-house 	• FPI Q3 2015

Immunology



Pipeline summary

Marketed products additional indications

Global Development late-stage trials

pRED (Roche Pharma Research & Early Development)

gRED (Genentech Research & Early Development)

Roche Group YTD Sept 2016 sales

Diagnostics

Foreign exchange rate information



Molecule	Idasanutlin (MDM2 antagonist, RG7388)				
Indication	Relapsed or refractory acute Relapsed or refractory FL and Relapsed or refractory myeloid leukemia DLBCL eligible for cytotoxic				
Phase	Phase III	Phase Ib/II	Phase I		
# of patients	N=440	N=116	N=140		
Design	 ARM A: Idasanutlin plus cytarabine ARM B: placebo plus cytarabine 	 Dose escalation of idasanutlin plus Gazyva ARM A: Dose expansion of idasanutlin plus Gazyva in FL ARM B: Dose expansion of idasanutlin plus Gazyva in DLBCL 	 Phase I (dose escalation) ARM A: Cotellic plus Venclexta ARM B: idasanutlin plus Venclexta Phase II (expansion) ARM A: Cotellic plus Venclexta ARM B: idasanutlin plus Venclexta 		
Primary endpoint	 Overall survival 	 Safety and efficacy 	 Safety and efficacy 		
Status	• FPI Q4 2015	• FPI Q4 2015	• FPI Q1 2016		



Molecule	LSD1 inhibitor (RG6016)	
Indication	Acute Leukemia	
Phase	Phase I	
# of patients	N=41	
Design	 Multiple ascending dose-escalation cohort Extension cohort at recommended dose 	
Primary endpoint	 Safety, efficacy and PK 	
Status	 FPI Q1 2014 Extension in MLL-AML initiated Q3 2015 Data presented at AACR 2016 	
Collaborator	Oryzon Genomics, S.A.	



Molecule	BET inhibitor (RG6146, TEN-010)		Raf/MEK inhibitor (RG7304, CKI27)	HIF1 alpha LNA (RG6061)
Indication	Solid tumors	Acute Leukemia	Solid tumours	Hepatocellular carcinoma (HCC)
Phase	Phase I	Phase I	Phase I	Phase I
# of patients	N=100	N=89	N=52	N=12
Design	 Dose escalation and expansion study 	 Dose escalation and cohort expansion study 	 Dose-escalation to MTD 	 RG6061, 13 mg/kg/week, 2-hour IV infusion every week in a 6-week cycle, after two loading doses in week 1 of cycle 1 on day 1 and day 4
Primary endpoint	 Safety and efficacy 	 Safety and efficacy 	 MTD and tumour assessment 	 Change from baseline to week 6 in HIF1A mRNA level in tumour tissue
Status	• FPI Q4 2013	• FPI Q4 2014	 Initiated Q4 2008 Enrolment stopped Q4 2010 	• FPI Q1 2016
Collaborator	Tensha a	cquisition	Chugai	Santaris acquisition



Monoclonal antibodies

Molecule	Codrituzumab (Glypican-3 MAb, GC33, RG7686)		
Indication	Metastatic liver cancer (hepatocellular carcinoma)	2L metastatic liver cancer (hepatocellular carcinoma)	
Phase	Phase Ib	Phase II	
# of patients	N= 40-50	N=185	
Design	 Study US monotherapy Study Japan monotherapy Dose escalation study in combo with SOC 	 Adaptive design study Double blind randomized 2:1 RG7686: placebo Patients are stratified according to the level of GPC-3 expression in tumour 	
Primary endpoint	 Safety and tolerability 	 Progression-free survival 	
Status	 Recruitment completed Q4 2013 Data presented at ASCO 2014 Further steps under evaluation 	 Recruitment completed Q1 2013 Data presented at ASCO 2014 Further steps under evaluation 	
Collaborator	Chugai		



Monoclonal antibodies

Molecule	Vanucizumab (ANG2-VEGF biMAb, RG7221)				
Indication	Solid tumours	Metastatic colorectal cancer	Solid tumours		
Phase	Phase I	Phase II McCAVE	Phase I		
# of patients	N≈160	N=192	N=170		
Design	 Multiple ascending dose study with extension cohorts in solid tumours to assess the PD effects and platinum-resistant ovarian cancer Dose escalation of vanucizumab plus Tecentriq 	 ARM A: Induction: Avastin+mFOLFOX-6; followed by maintenance: Avastin+5-FU/LV ARM B: Induction: RG7221+mFOLFOX-6; followed by maintenance: RG7221+5-FU/LV 	 Vanucizumab in combination with RG7876 (CD40 MAb) 		
Primary endpoint	 Safety, PK 	 Progression-free survival 	 Safety, PD, efficacy 		
Status	 FPI Q4 2012 Dose escalation data presented at ASCO 2014 Ovarian cancer cohort data presented at ASCO 2015 Biomarker/imaging data presented at ECC 2015 FPI in combination arm Q2 2016 	 Recruitment completed Q2 2016 Data in house Q3 2016 	• FPI Q1 2016		

Oncology



Oncology development programmes *Monoclonal antibodies*

Molecule	Emactuzumab (CSF-1R MAb, RG7155)			b amunaleukin /, RG7813)	
Indication		Solid tumours		Solid t	umours
Phase	Phase I/II	Phase I	Phase I	Phase I	Phase Ib
# of patients	N=216	N=162	N≈120	N=113	N=75
Design	 Multiple ascending dose study +/- paclitaxel with extension cohorts 	RG7155 in combination with Tecentriq (PD-L1 MAb) • Part 1: dose escalation • Part 2: expansion	Emactuzumab in combination with RG7876 (CD40 Mab) • Part 1: dose escalation • Part 2: expansion	 Single and multiple dose escalation study with extension cohorts 	 Part 1: dose escalation of RG7813 in combination with Tecentriq (PD-L1 MAb) Part 2: dose expansion RG7813 in combination with Tecentriq (PD-L1 MAb)
Primary endpoint	 Safety, PK, PD, preliminary clinical activity 	 Safety 	 Safety, PK, PD 	 Safety, PK, PD 	 Safety, Efficacy, PK, PD
Status	 FPI Q4 2011 Biomarker data presented at AACR 2013 and 2014 Data presented at ASCO 2014 Updated data presented at ASCO 2015 Recruitment completed Q1 2016 	• FPI Q1 2015	• FPI Q2 2016	 Recruitment completed Q1 2016 Imaging data presented at ASCO 2015 Biomarker/imaging data presented at ECC 2015 Final imaging data presented at ESMO 2016 	• FPI in Q2 2015

AACR=American Association for Cancer Research; ASCO=American Society of Clinical Oncology; ECC=European Cancer Congress; ESMO=European Society for Medical Oncology



Monoclonal antibodies

Molecule	CEA CD3 T-cell bispecific (TCB) (RG7802)		CD40 MAb (RG7876)	
Indication	CEA-positive	solid tumours	Solid tumours	Solid tumours
Phase	Phase Ia	Phase I	Phase I	Phase I
# of patients	N~300-350 (DE & DF)	N~200-250	N=160	N=170
Design	 Part I: Dose escalation of RG7802 Part II: Dosing strategy Part III: Assessment of schedule Part IV: dose and schedule expansion 	 Part I: RG7802 plus Tecentriq Part II: Expansion at defined ds and schedule 	 Part I: sequential and single concomitant administration of RG7876 (CD40 MAb, i.v. and s.c., dose escalation) and Tecentriq Part II: multiple doses of concomitant RG7876 (CD40 MAb) and Tecentriq, recom- mended dose and route per Part I Part III: study drugs schedule in specific indications per Part II 	 RG7876 dose escalation in combination with vanucizumab (ANG2-VEGF biMAb)
Primary endpoint	 Safety, Efficacy, PK, PD 	 Safety, Efficacy, PK, PD 	 Safety, PD, efficacy 	 Safety, PD, efficacy
Status	• FPI Q4 2014	• FPI Q1 2016	• FPI Q4 2014	• FPI Q1 2016



Monoclonal antibodies

Molecule	FAP-DR5 biMAB (RG7386)	FAP-IL2v FP (RG7461)
Indication	Solid tumours	Solid tumours
Phase	Phase I	Phase I
# of patients	N=120	N=60
Design	 Part I: Dose escalation Part II: Tumour biopsy and imaging evaluation for assessment of treatment-induced pharmacodynamic (PD) effects Part III: Evaluation of antitumour activity of single-agent RO6874813 (RG7386) in patients with histologically confirmed recurrent or metastatic, non-resectable FAP+ sarcomas with two or fewer prior regimens for advanced disease 	 Dose escalation study
Primary endpoint	 Parts I & II – safety and tolerability Part III – antitumour activity 	 Safety, PK/PD
Status	• FPI Q3 2015	• FPI Q4 2015

Molecule	Basmisanil (GABRA5 NAM, RG1662)			
Indication	Cognitive impairment associated with schizophrenia	Stroke recovery		
Phase	Phase II	Phase II		
# of patients	N=150	N=80 (95 enrolled)		
Design	 For 24 weeks patients will receive: ARM A: RG1662 80mg twice daily ARM B: RG1662 240mg twice daily ARM C: Placebo 	 Starting on day 5-7 post stroke patients will receive treatment for 90-days. ARM A: RG1662 240mg twice daily ARM B: Placebo 		
Primary endpoint	 Efficacy (cognitive function), PK, safety and tolerability 	 PK, PD, safety and tolerability 		
Status	Expect FPI Q4 2016	Expect FPI Q4 2016		

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Molecule	NME (RG7906)	PDE10A inhibitor (RG7203)		
Indication	Psychiatric disorders	Schizo	phrenia	
Phase	Phase I	Phase I	Phase I	
# of patients	N=164	N=26	N=48	
Design	 Part 1: Adaptive single ascending dose in healthy volunteers. Single-center, randomized, placebo-controlled, parallel study Part 2: Adaptive multiple ascending dose in healthy volunteers. Single- center, randomized, double-blind, placebo-controlled, parallel study 	 Randomized, double-blinded, placebo- controlled study of multiple doses of RG7203 administered orally to psychiatrically stable patients with schizophrenia receiving risperidone ARM A: RG7203 plus risperidone ARM B: placebo plus risperidone 	 Multicenter, randomized, double-blind, placebo-controlled, crossover study to evaluate the effects of R05545965 in participants with mild to moderate negative symptoms of schizophrenia treated with antipsychotics. 	
Primary endpoint	 Safety, tolerability, PK, PD 	 Safety, tolerability, PK 	 Safety, tolerability, PK, PD 	
Status	• FPI Q1 2016	Study completed Q3 2014Next study in preparation	• FPI Q2 2016	

Roche,



Spinal muscular atrophy

Molecule	SMN2 splicing modifier (RG7800)	SMN2 splicing modifier (2) (RG7916)
Indication	Spinal muscular atrophy	Spinal muscular atrophy
Phase	Phase Ib MOONFISH	Phase I
# of patients	N=48	N=33
Design	 Randomized, double-blind, 12-week, placebo- controlled multiple dose study in adult and pediatric patients 	 Randomized, double-blind, adaptive single- ascending-dose (SAD), placebo-controlled study in healthy volunteers
Primary endpoint	 Safety and tolerability 	 Safety and tolerability
Status	 Study on hold First cohort completed Healthy volunteer data presented at AAN and CureSMA 2015 SMA patient data from first cohort presented at WMS 2015 	 FPI Q1 2016 Study completed Q3 2016 Data to be presented at Child Neurology Society conference, October 2016
Collaborator	PTC Therapeutics	s, SMA Foundation



Spinal muscular atrophy

Molecule	SMN2 splicing modifier (2) (RG7916)	SMN2 splicing modifier (2) (RG7916)
Indication	Spinal muscular atrophy	Spinal muscular atrophy
Phase	Phase II SUNFISH	Phase II FIREFISH
# of patients	N=186	N=48
Design	 Randomised, double-blind, placebo- controlled study in adult and pediatric patients with type 2 or type 3 SMA Part 1 (dose-finding): at least 12 weeks Part 2 (confirmatory): 24 months 	 Open-label study in infants with type 1 SMA Part 1 (dose-finding): at least 4 weeks Part 2 (confirmatory): 24 months
Primary endpoint	 Safety and tolerability, pharmacokinetics, pharmacodynamics, efficacy 	 Safety and tolerability, pharmacokinetics, pharmacodynamics, efficacy
Status	• Expect FPI Q4 2016	• Expect FPI Q4 2016
Collaborator	PTC Therapeutics	, SMA Foundation

Molecule	V1 receptor antagonist (RG7314)		Anti-aSynuclein (RG7935, PRX002)	
Indication	Aı	utism	Parkinson's disease	
Phase	Phase II VANILLA			Phase Ib
# of patients	N=225	N=300	N=40	N=80
Design	 Multi-center, randomized, double-blind, placebo- controlled proof-of-concept study in individuals with Autism Spectrum Disorder (ASD) 	 Multi-center, randomized, double-blind, placebo- controlled proof-of-concept study in individuals with Autism Spectrum Disorder (ASD) 	 Double-blind, placebo- controlled, single, ascending dose study of RG7935/PRX002 in healthy subjects 	 Double-blind, placebo- controlled, multiple ascending dose study of RG7935/PRX002 in patients with Parkinson's disease
Primary endpoint	 Safety and efficacy 	 Safety and efficacy 	 Safety, tolerability and PK 	 Safety, tolerability and PK
Status	• FPI Q3 2013	• FPI Q4 2016	 Study completed Q1 2015 Data presented at MDS 2015 	FPI Q3 2014Enrolment completedStudy ongoing
Collaborator		Prothena		thena

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Infectious diseases development programmes *PRED*

Molecule	DBO beta lactamase inhibitor (RG6080)	NME (RG7834)
Indication	Infectious diseases	Chronic hepatitis B
Phase	Phase I	Phase I
# of patients	N=40	N=165
Design	 Randomized, double-blind, placebo-controlled, single- ascending dose study in healthy volunteers 	 Healthy volunteer and chronic hepatitis B patient study
Primary endpoint	 Safety, PK 	 Safety, PK/PD
Status	 Study completed 	• FPI Q4 2015
Collaborator	Meiji and Fedora	

Ophthalmology development programmes

Molecule	VEGF-Ang2 biMAb (RG7716)		
Indication	Wet age-related macular degeneration	Center-involving diabetic macular edema (CI-DME)	
Phase/study	Phase II AVENUE	Phase II BOULEVARD	
# of patients	N=271	N=150	
Design	 ARM A: SoC (Lucentis, q4w ARM B: 1.5 mg VA2, q4w ARM C: 6mg VA2, q4w / q8w ARM E: Soc q4w x 3 doses, switch group to 6 mg VA2 q4w 	 ARM A: SOC (Lucentis) 0.3 mg q4w ARM B: 1.5mg VA2, q4w ARM C: 6 mg VA2, q4w 	
Primary endpoint	 Visual acuity (change in BCVA) after 32 weeks 	 Mean change from baseline in BCVA at week 24 	
Status	• FPI Q3 2015	• FPI Q2 2016	

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Molecule	Cathepsin S inhibitor (RG7625)		
Indication	Primary Sjögren's syndrome	Celiac disease	
Phase/study	Phase II	Phase I	
# of patients	N=70	N=19	
Design	 ARM A: RG7625 ARM B: placebo 	 ARM A: RG7625 ARM B: placebo 	
Primary endpoint	 Percentage of participants with a Clinically Relevant Decrease in European League Against Rheumatism (EULAR) Sjoören's Syndrome Disease Activity Index (ESSDAI) Score 	 Overall numbers of participants who are Responders to the gluten challenge 	
Status	• FPI Q3 2016	Enrolment completed Q3 2016	

Roche,



Pipeline summary

Marketed products additional indications

Global Development late-stage trials

pRED (Roche Pharma Research & Early Development)

gRED (Genentech Research & Early Development)

Roche Group YTD Sept 2016 sales

Diagnostics

Foreign exchange rate information



Monoclonal antibodies

Molecule	OX40 MAb (RG7888, MOXR0916)		CD20/CD3 biMAb (RG7828)	Anti-TIGIT (RG6058, MTIG7192A)
Indication	Solid tumours	Solid tumours	Hematologic tumours	Solid tumours
Phase	Phase I	Phase I	Phase I	Phase I
# of patients	N=400	N=762	N=170	N=300
Design	 RG7888 dose escalation and expansion study 	 Dose escalation and expansion of RG7888 + Tecentriq with or without Avastin 	 Dose escalation and expansion 	 Dose escalation and expansion as single agent and in combination with Tecentriq
Primary endpoint	 Safety 	 Safety 	 Safety, PK/PD 	 Safety,PK/PD
Status	 FPI Q3 2014 Dose escalation data presented at AACR 2016 	 FPI Q2 2015 Dose escalation data presented at ASCO 2016 FPI Avastin cohort Q3 2016 	• FPI Q3 2015	• FPI Q2 2016



Antibody–drug conjugates

Molecule	NME ADC (RG7882)	Ly6E ADC (RG7841)	NME ADC (RG7986)
Indication	Pt-resistant ovarian cancer or unresectable pancreatic cancer	HER2-neg. breast cancer and NSCLC	Relapsed or refractory B cell non-Hodgkin's lymphoma
Phase	Phase I	Phase I	Phase I
# of patients	N=95	N=115	N=80
Design	 Dose escalation and expansion study 	 Dose escalation and expansion study 	 Dose escalation and expansion
Primary endpoint	 Safety/PK 	Safety	 Safety, PK
Status	• FPI Q2 2014	 FPI Q2 2014 Expansion study: FPI Q2 2015 Data presented at ESMO 2016 	• FPI Q3 2015
Collaborator	Seattle Genetics		



Small molecules

Molecule	Selective estrogen receptor degrader (SERD) (RG6046, GDC-0810/ARN-810)		Selective estrogen receptor degrader (SERD(2)) (RG6047, GDC-0927/SRN-927)
Indication	Metastatic ER+ HER2-neg. breast cancer	Advanced or metastatic ER+ HER2- neg. breast cancer resistant to aromatase inhibitor therapy	Metastatic ER+ HER2-neg. breast cancer
Phase	Phase I/IIa	Phase II HydranGea	Phase I
# of patients	N=195	N=152	N=90
Design	 Phase I: dose escalation Phase IIa: dose expansion Phase Ib: RG6046 plus palbociclib and/or an LHRH agonist 	 ARM A: RG6046 ARM B: fulvestrant 	 Dose escalation study
Primary endpoint	 Safety, PK, MTD 	 Progression-free survival in all participants and for subset of participants with estrogen receptor (ESR)1 mutations 	 Safety
Status	 FPI Q4 2014 Initial data presented at SABCS 2014 and AACR 2015 FPI in palbociclib arm Q1 2016 	• FPI Q4 2015	• FPI Q1 2015
Collaborator	Seragon acquisition		

SABCS=San Antonio Breast Cancer Symposium; AACR=American Association for Cancer Research; LHRH=luteinizing hormone-releasing hormone



Molecule	Indoleamine 2, 3-dioxygenase (IDO) Inhibitor (RG6078, GDC-0919, NLG919)		ChK1 inhibitor (RG7741,GDC-0575)
Indication	Solid tumours	Solid tumours	Solid tumours
Phase	Phase I	Phase I	Phase I
# of patients	N=36	N=224	N=112
Design	 Dose escalation study 	 Dose escalation and expansion study of RG6078 and Tecentriq combination 	 Stage 1: Dose escalation Stage 2: Cohort expansion
Primary endpoint	Safety	 Safety and tolerability 	 Safety/PK
Status	 FPI Q1 2014 Safety and PK/PD data presented at ECC 2015 	• FPI Q3 2015	• FPI Q2 2012
Collaborato r	NewLinl	< Genetics	Array BioPharma



Molecule	Ipatasertib (AKT inhibitor, RG7440, GDC-0068)			
Indication	2L castration-resistant prostate cancer	1L metastatic gastric or gastroesophageal junction adenocarcinoma	1L TNBC	Neoadjuvant TNBC
Phase	Phase II A.MARTIN	Phase II JAGUAR	Phase II LOTUS	Phase II FAIRLANE
# of patients	N=262	N=153	N=120	N=150
Design	 ARM A: ipatasertib (400mg) + abiraterone ARM B: ipatasertib (200mg) + abiraterone ARM C: placebo + abiraterone 	 ARM A: ipatasertib + mFOLFOX6 ARM B: placebo + mFOLFOX6 	 ARM A: ipatasertib + paclitaxel ARM B: placebo + paclitaxel 	 ARM A: ipatasertib + paclitaxel ARM B: placebo + paclitaxel
Primary endpoint	 Progression-free survival 	 Progression-free survival 	 Progression-free survival 	 Pathologic complete response (pCR)
Status	 Enrolment completed Q4 2014 Data in-house ITT data presented at ASCO 2016 Dx+ data presented at ESMO 2016 	 Enrolment completed Q4 2014 Data showed no benefit for treatment group vs control Q2 2016 	 Recruitment completed Q1 2016 	• FPI Q1 2015
Collaborator		Array	BioPharma	



Molecule	IL22-Fc (RG7880)	NME (RG7990, BITS7201A)	NME (RG6069, GDC-3280)
Indication	Inflammatory diseases	Asthma	Fibrosis
Phase	Phase Ib	Phase I	Phase I
# of patients	N=48	N=80	N=88
Design	 Multiple ascending dose study with healthy volunteer and patient cohorts 	 Single and multiple ascending dose study with healthy volunteer and patient cohorts 	 Randomized, double-blind, placebo-controlled, ascending, single and multiple oral dose study
Primary endpoint	 Safety, tolerability 	 Safety and tolerability 	 Safety, tolerability, and PK
Status	• FPI Q2 2016	• FPI Q2 2016	 Study completed Q1 2016
Collaborator		Novimmune SA	



Molecule	(RG78	BTKi (RG7845, GDC-0853)								
Indication	Autoim	Autoimmune diseases								
Phase	Phase I	Phase II	Phase IIb ZENYATTA							
# of patients	N=123	N=580	N=500							
Design	 Healthy volunteer single and multiple ascending dose study 	 Randomized, double-blind, parallel group study in rheumatoid arthritis patients Cohort 1: RG7845 vs adalimumab in patients with IR to previous MTX Cohort 2: RG7845 vs placebo in patients with IR to previous TNF 	 Add-on therapy for the treatment of high-need, uncontrolled asthma in adults (50-week subcutaneous treatment period): ARM A: RG6149 (70 mg) ARM B: RG6149 (210mg) ARM C: RG6149 (490mg) ARM D: placebo 							
Primary endpoint	 Safety, tolerability, PK 	ACR 50, safety	 Percentage of participants with asthma exacerbations 							
Status	 Last subject last visit Q4 2015 Favorable safety, PK and PD demonstrated Phase 2 study in rheumatoid arthritis to start in 2016 	• FPI Q3 2016	• FPI Q3 2016							
Collaborator			Amgen							



Molecule	Nav1.7 (RG7893, GDC-0276)	Nav1.7 (2) (RG6029, GDC-0310)	NME (RG6000, GDC-0134)	Anti-Tau RG6100			
Indication	Pain	Pain	Amyotrophic lateral sclerosis	Prodromal to mild Alzheimer's disease			
Phase	Phase I	Phase I	Phase I	Phase I			
# of patients	N=235	N=95	N=39	N=71			
Design	 Randomized, placebo- controlled, double-blind study in healthy volunteers 	 Randomized, placebo- controlled, double-blind study in healthy volunteers 	 Randomized, double-blind, placebo-controlled, multicenter, single- ascending dose study 	 Randomized, double-blind, placebo-controlled, single center study in healthy volunteers and patients 			
Primary endpoint	 Safety, tolerability, pharma- cokinetics; single and multiple doses 	 Safety, tolerability, pharma- cokinetics; single and multiple doses 	 Safety, tolerability, PK of single dose 	 Safety, tolerability, PK of single doses and multiple doses 			
Status	• FPI Q3 2014	• FPI Q3 2015	• FPI Q2 2016	• FPI Q2 2016			
Collaborat or	Xenon Pharm	aceuticals Inc.		AC Immune			

Infectious diseases development programmes



Molecule	Flu / (RG	Anti-S. aureus TAC (RG7861)				
Indication	Influenza A	Acute uncomplicated seasonal influenza A	Serious infections caused by <i>Staphylococcus aureus</i>			
Phase	Phase IIb	Phase II	Phase I			
# of patients	N~300	N=141	N=30			
Design	Hospitalized patients requiring oxygen with severe influenza A • ARM A: RG7745 + Tamiflu • ARM B : placebo + Tamiflu	 ARM A: RG7745 dose level 1 ARM B: RG7745 dose level 2 ARM C: placebo 	 Healthy volunteer study 			
Primary endpoint	 Safety and efficacy (time to normalization of respiratory function) 	 Safety 	 Safety 			
Status	• FPI Q1 2015	• FPI Q1 2016	• FPI Q4 2015			
Collaborator			Seattle Genetics and Symphogen			

Metabolic diseases development programmes



Molecule	FGFR1/KLB Mab (RG7992)
Indication	Metabolic diseases
Phase	Phase I
# of patients	N=56
Design	 Healthy volunteer study ARM A: Single ascending dose of RG7992 ARM B: placebo
Primary endpoint	 Safety and tolerability
Status	• FPI Q4 2015



Pipeline summary

Marketed products additional indications

Global Development late-stage trials

pRED (Roche Pharma Research & Early Development)

gRED (Genentech Research & Early Development)

Roche Group YTD Sept 2016 sales

Diagnostics

Foreign exchange rate information



YTD Sep 2016: Geographical sales split by divisions and Group*

CHFm	YTD Sep 2015	YTD Sep 2016	% change CER
Pharmaceuticals Division	27,690	29,140	+4
United States	13,047	13,850	+3
Europe	6,476	6,916	+5
Japan	2,341	2,690	0
International	5,826	5,684	+4
Diagnostics Division	7,835	8,365	+7
United States	1,857	1,999	+5
Europe	2,780	2,851	+1
Japan	286	334	+2
International	2,912	3,181	+15
Group	35,525	37,505	+4
United States	14,904	15,849	+3
Europe	9,256	9,767	+4
Japan	2,627	3,024	+1
International	8,738	8,865	+7

* Geographical sales split shown here does not represent operational organization; CER=Constant Exchange Rates



Pharma Division sales YTD Sep 2016 *Top 20 products*

	Global		US		Euro	pe	Jap	an	International		
	CHFm	% CER	CHFm	CHFm % CER		% CER	CHFm	% CER	CHFm	% CER	
MabThera/Rituxan	5,484	3	2,933	1	1,429	4	211	11	911	5	
Herceptin	5,125	5	1,898	3	1,569	3	225	4	1,433	8	
Avastin	5,114	1	2,261	-4	1,402	2	611	-1	840	19	
Perjeta	1,379	31	683	13	473	54	77	10	146	86	
Actemra/RoActemra	1,247	17	474	16	416	19	205	12	152	17	
Xolair	1,120	17	1,120	17	-	-	-	-	-	-	
Lucentis	1,077	-8	1,077	-8	-	-	-	-	-	-	
Activase/TNKase	807	16	773	17	-	-	-	-	34	9	
Tarceva	765	-16	412	-16	135	-21	76	-2	142	-19	
Kadcyla	616	9	238	1	250	5	55	16	73	51	
Esbriet	571	45	419	56	135	25	-	-	17	-7	
Cellcept	559	-5	134	-11	132	-1	51	13	242	-6	
Pulmozyme	504	6	349	4	91	7	-	-	64	15	
Tamiflu	503	-9	326	-23	38	211	76	25	63	13	
Mircera	375	-4	-	-	65	-3	156	1	154	-9	
Xeloda	350	-10	27	-40	25	-24	82	12	216	-8	
NeoRec./Epogin	244	-10	-	-	107	-9	34	-13	103	-10	
Rocephin	232	13	1	-	26	-10	21	-13	184	20	
Valcyte / Cymevene	227	-15	52	-9	90	-23	-	-	85	-10	
Madopar	214	6	-	-	74	1	12	-5	128	10	



Pharma Division sales YTD Sep 2016 *Recently launched products*

	Global		US		Euro	ope	Jap	ban	International		
	CHFm	% CER	CHFm	% CER	CHFm	% CER	CHFm	% CER	CHFm	% CER	
Zelboraf	160	2	35	4	92	-3	3	-2	30	17	
Erivedge	148	25	97	13	39	48	-	-	12	68	
Gazyva	142	54	87	55	38	156	-	-	17	-19	
Alecensa	122	174	47	-	1	*	74	60	-	-	
Tecentriq	77	-	76	-	1	-	-	-	-	-	
Cotellic	30	-	8	-	22	-	-	-	_	-	



Pharma Division CER sales growth¹ in % *Global top 20 products*

	Q3/15	Q4/15	Q1/16	Q2/16	Q3/16
MabThera/Rituxan	4	4	3	5	0
Herceptin	7	10	4	5	4
Avastin	8	9	4	4	-3
Perjeta	57	50	33	35	24
Actemra/RoActemra	18	25	14	21	15
Xolair	21	22	22	17	13
Lucentis	-18	-17	-13	-10	-1
Activase/TNKase	14	36	21	17	12
Tarceva	-7	-9	-14	-17	-18
Kadcyla	44	36	11	10	5
Esbriet	-	296	96	24	35
Cellcept	-4	13	-4	-5	-5
Pulmozyme	14	8	7	10	0
Tamiflu	46	-67	-6	5	-23
Mircera	55	-1	0	7	-16
Xeloda	-11	-9	-17	-5	-6
NeoRec./Epogin	-8	-6	-14	-8	-7
Rocephin	-8	-1	5	18	18
Valcyte / Cymevene	-52	-41	-21	-6	-18
Madopar	10	-9	20	-4	4
R = Constant Exchange Rates (avg full	year 2015)				

CER = Constant Exchange Rates (avg full year 2015) ¹ Q3-Q4/15vs. Q3-Q4/14; Q1-Q3/16 vs. Q1-Q3/15



Pharma Division CER sales growth¹ in % *Top 20 products by region*

	US				Europe				Japan				International			
	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
MabThera/Rituxan	7	0	6	-3	3	5	5	4	g	12	12	9	-2	11	3	0
Herceptin	13	4	6	0	4	2	3	4	3	5	4	2	16	7	8	10
Avastin	11	-2	0	-9	5	2	4	-1	12	7	-2	-6	7	27	18	14
Perjeta	31	15	16	8	74	65	56	42	14	18	10	4	131	65	121	78
Actemra/RoActemra	32	12	23	13	23	17	21	18	10	14	13	10	31	10	23	18
Xolair	22	22	17	13	-	-	-	-	-	-	-	-	-	-	-	-
Lucentis	-17	-13	-10	-1	-	-	-	-	-	-	-	-	-	-	-	-
Activase/TNKase	36	21	18	12	-	-	-	-	-	-	-	-	32	13	3	12
Tarceva	1	-15	-17	-16	-23	-18	-27	-19	-1	0	3	-9	-18	-14	-15	-27
Kadcyla	12	-2	7	-1	49	13	2	1	23	27	20	4	93	56	53	44
Esbriet	*	145	32	38	44	36	9	33	-	-	-	-	114	4	-8	-17
Cellcept	29	0	-18	-13	-1	-3	2	-1	11	11	16	12	16	-8	-4	-4
Pulmozyme	19	6	7	0	8	6	5	10	-	-	-	-	-22	22	38	-12
Tamiflu	-74	-15	-45	-39	455	78	*	*	-75	4	*	*	73	35	9	-24
Mircera	-	-	-	-	-4	-7	-2	0	g	4	2	-1	-13	0	18	-29
Xeloda	13	-71	-24	-21	-30	-31	-17	-23	10	12	16	8	-12	-13	-6	-6
NeoRec./Epogin	-	-	-	-	-6	-10	-11	-7	-6	-12	-12	-16	-5	-18	-5	-5
Rocephin	-	-	-	-	-27	-13	-13	2	-5	-10	-19	-11	0	12	30	22
Valcyte / Cymevene	-64	-25	15	-10	-16	-26	-21	-21	-	-	-	-	-22	-14	2	-18
Madopar	-	-	-	-	-1	-1	2	2	-2	-7	-2	-6	-13	39	-7	6

CER = Constant Exchange Rates (avg full year 2015) ¹ Q3-Q4/15 vs. Q3-Q4/14; Q1-Q3/16 vs. Q1-Q3/15


CER sales growth (%) *Quarterly development*

	2	015 vs	5. 20 14	20	2016 vs. 2015			
	Q1	Q2	Q 3	Q 4	Q1	Q 2	Q 3	
Pharmaceuticals Division	4	7	6	3	4	5	2	
United States	6	7	7	3	3	5	1	
Europe	1	3	6	5	5	6	5	
Japan	-2	18	8	2	4	1	-3	
International	9	5	4	2	4	5	2	
Diagnostics Division	6	7	4	7	5	8	8	
Roche Group	5	7	6	4	4	6	3	

MabThera/Rituxan





YTD Sep 2016 sales of CHF 5,484m

- Immunology sales grew +7% (driven by the US in 2L RA and GPA/MPA)
- Oncology sales grew +2% driven by 1L iNHL maintenance (US & EU)
- International: Growth driven by China (reimbursement obtained)

Herceptin





- US: Solid volume momentum in 1L mBC due to longer treatment times and eBC
- EU: Solid volume momentum with increasing conversion to the subcutaneous formulation
- International: Strong growth remains driven by APAC (China)

Avastin





- US: Sales decline due to softness in niche indications and higher reserves
- EU: Growth driven by several indications, but impacted by UK delistings
- International: Growth driven by APAC (NSCLC launch in China) and LATAM
- Japan: Solid underlying growth; Negative impact from a one-time -11% price cut (April 1^{rst}) CER=Constant Exchange Rates

Perjeta





- US: Growth driven by further penetration in 1L mBC and neoadjuvant
- EU: Growth driven by momentum in neoadjuvant and 1L mBC, mainly Germany, France and Italy
- International: Strong growth in all region

Actemra/RoActemra





- US: Growth driven by continued SC uptake and increased monotherapy share
- EU: Growth driven by further strengthening market leadership in monotherapy
- Actemra SC represents 38% of sales
- Positive growth outlook following positive Ph3 results and BTD in giant cell arteritis CER=Constant Exchange Rates

Xolair





- Growth driven by allergic asthma and chronic idiopathic urticaria (CIU)
- Positve growth outlook for 2016 supported by pediatric launch in H2

Lucentis





- In-class competition slows down significantly as patient shares stabilize in wAMD and DME
- First prefilled syringe approved to treat both wAMD and macular oedema after retinal vein occlusion; launch expected in H1 2017

Tarceva





YTD Sep 2016 sales of CHF 765m

- Continued decline due to in-class competition (1L EGFR Mut+ NSCLC and 2/3L EGFR WT NSCLC) and out-of-class competition from immunotherapies (2L WT NSCLC)
- EU: Avastin + Tarceva approved in 1L EGFR+ NSCLC

Kadcyla





- Patient shares in 2L mBC above 60% in the US and EU, but growth slow-down expected
- Japan: Strong momentum due to updated guideline recommendations for 2L mBC
- International: Growth driven by all regions, especially Asia

Esbriet





YTD Sep 2016 sales of CHF 571m

- Market leadership established in the US and all EU markets
- US: Growth driven by continued penetration in severe and moderate patients
- Steady growth expected going forward targeting mild and moderate patient segments



Breakthrough designation impacting cycle times *Shortest interval duration of all FDA designations*



Source: Thomson Reuters Cortellis Competitive Intelligence for all a FDA approvals where milestone information is available 2012-2015. Phase 3 cycle time is defined from phase 3 FPI to submission; which may for the two latter designations happen before phase 3 finishes.

340B programs and trends



Content:

- Drug discount program created in 1992 by Congress, to allow safety-net providers with large shares of low-income, vulnerable patients to access discounted drug
- Eligible providers include safety-net hospitals and clinics that receive federal grants, including community health centers, hemophilia treatment centers, and HIV/AIDS clinics. Eligible hospitals also include free-standing cancer hospitals.

• Main trends:

- Shift in private oncology practices to hospital settings through acquisitions and mergers with community cancer clinics have caused 340B purchases to grow more quickly than total drug purchases
- Recently, 340B hospitals have also increased efforts to claim drug discounts by investing in improved 340B billing software and provider referral arrangements*

• Impact:

- As of Q2'16, 340B drug sales account for ~18% of volume for Genentech's products¹, a slight increase over 2015
- These 340B trends and their impact are expected to continue at a moderate rate over the next few years

* In order to be an eligible 340B purchase, the prescribing referring physician must be contracted or employed by the 340B hospital. 340B hospitals are increasing the number of physicians that they contract with, which increases the portion of purchases which are eligible for 340B.



Pipeline summary

Marketed products additional indications

Global Development late-stage trials

pRED (Roche Pharma Research & Early Development)

gRED (Genentech Research & Early Development)

Roche Group YTD Sept 2016 sales

Diagnostics

Foreign exchange rate information



YTD Sep 2016: Diagnostics Division CER growth *By Region and Business Area*

	Global % CER CHFm growth		North Ar	% CER	EM CHFm	EA ¹ % CER growth	RoW % CER CHFm growth		
Professional Diagnostics	4,884	9	1,069) 7	1,83	53	1,980	17	
Diabetes Care	1,484	-2	212	-21	92	0 -2	352	12	
Molecular Diagnostics	1,345	7	538	6	48	83	319	17	
Tissue Diagnostics	652	13	392	. 13	16	3 10	97	15	
Diagnostics Division	8,365	7	2,211	4	3,40	62	2,748	16	



Diagnostics Division quarterly sales and CER growth¹

	Q2 1 CHFm %	5 Cer	Q3 1 CHFm %		Q4 1 CHFm %		Q1 16 CHFm % C		Q2 1 CHFm %		Q3 1 CHFm %	
Professional Diagnostics	1,547	8	1,515	7	1,688	9	1,519	7	1,714	11	1,651	9
Diabetes Care	550	0	476	-9	595	-3	443 -	11	555	1	486	3
Molecular Diagnostics	431	14	416	8	471	9	446	11	457	5	442	6
Tissue Diagnostics	196	11	193	11	225	10	206	13	222	11	224	15
Dia Division	2,724	7	2,600	4	2,979	7	2,614	5	2,948	8	2,803	8

CER=Constant Exchange Rates ¹ versus same period of prior year



YTD Sep 2016: Diagnostics Division sales *Growth driven by Asia Pacific*





YTD Sep 2016: Diagnostics Division sales *Growth driven by Professional Diagnostics*



Professional Diagnostics





Diabetes Care





Molecular Diagnostics





Tissue Diagnostics







2016: Key planned product launches *Professional Diagnostics*

Product	Description	Region
cobas c 513	dedicated HbA1C analyzer	US
cobas e 801	high throughput immunochemistry analyzer	EU 🗸
CoaguChek INRange (Zenith)	Modified analyzer for intuitive self testing with full blue tooth connectivity	EU 🗸



2016: Key planned product launches *Molecular Diagnostics*

Product	Description	Region
cobas® 6800/8800 HIV Qual	early infant diagnosis and confirmatory HIV test	EU
cobas® 6800/8800 CT/NG	fully automated solution for screening and diagnosis of <i>Chlamydia trachomatis</i> and <i>Neisseria gonorrhoeae in symptomatic & asymptomatic patients</i>	EU
cobas® Liat Influenza A/B + RSV (CLIA)	automated multiplex real time RT-PCR assay for qualitative detection and discrimination of Influenza A virus, Influenza B virus and respiratory syncytial virus (RSV)	US 🗸



2016: Key planned product launches *Tissue Diagnostics*

Product	Description	Region
Companion Diagnostics	PD-L1 (SP142) for Bladder Cancer [*] – companion diagnostic for atezolizumab PD-L1 (SP142) for NSCLC [*] – companion diagnostic for atezolizumab	US 🗸 US 🗸



2016: Key planned product launches *Sequencing*

Product	Description	Region
Roche SMRT sequencer	single molecule sequencer for clinical research (in collaboration with Pacific Biosciences)	WW
ctDNA oncology panels	liquid biopsy for circulating tumor DNA for cancer therapy selection	US



2016: Key planned product launches *Diabetes Care*

Product	Description	Region
Accu-Chek Guide	next-gen. bG monitoring system	EU 🗸
Accu-Chek Insight CGM	new high-performance continuous glucose monitoring system	EU



Pipeline summary

Marketed products additional indications

Global Development late-stage trials

pRED (Roche Pharma Research & Early Development)

gRED (Genentech Research & Early Development)

Roche Group YTD Sept 2016 sales

Diagnostics

Foreign exchange rate information







CHF / USD





CHF / EUR

Feb

Mar

Apr

May

Jan





Jun

Jul

Aug

Sep

Oct

Nov

Dec



CHF / EUR



Average exchange rates





177



Exchange rate impact on sales growth In YTD Sep 2016 positive impact of three main currencies

Development of average exchange rates versus prior year period CHF / USD +4.3%+3.7%+2.8%





5.6%

4.8% 4.9% 4.3% 3.9% Sales growth CER CHF **YTD Sep 2016** growth growth vs. YTD Sep 2015

Q1 HY YTD 9 FY **CER=Constant Exchange Rates**



Exchange rate impact on sales growth *In Q3 2016 positive impact of three main currencies*





Doing now what patients need next